

# COMPARING 3 CERTIFICATION METRICS THAT DRIVE SUSTAINABILITY IN AFFORDABLE MULTI-FAMILY HOUSING

NESEA BUILDING ENERGY 2018  
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**Moderator:** Betsy Harper, Sustainability Program Developer at MA Department of Housing and Community Development (DHCD)

**Enterprise Green Communities:** Darien Crimmin, VP Energy and Sustainability at Winn Development

**Zero Net Energy:** Julie Klump, VP Design and Building Performance at POAH

**Passive House:** Michael Hindle, Principal of Passive to Positive

# Metric Comparisons



	Enterprise Green Communities (Rehab)
HERS Rating (MA Low-rise New Construction = 55)	Typically = 85; Historic bldg. exception = 100
ACH @ 50 Pascals	Unit types range 8 – 15; No Req.
Renewable Energy?	Not required
Durability & Health Benefits	Comprehensive prescriptive point system, e.g. storm water management; low VOC products; water efficiency

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ACH @ 50 Pascals	Unit types range 8 – 15; No Req.	Not available
Renewable Energy?	Not required	Not required
Durability & Health Benefits	Comprehensive prescriptive point system, e.g. storm water management; low VOC products; water efficiency	

# Metric Comparisons



	Enterprise Green Communities (Rehab)	Enterprise Green Communities (New Construction)	Zero Net Energy: International Living Building Challenge
HERS Rating (MA Low-rise NC=55)	Typically = 85; Historic bldg. exception = 100	No specific #; based on Energy Star reference home	HERS Score = 0
ACH @ 50 Pascals	Unit types range 8 – 15; No Req.	Not Available	Buildings range 1.3 - 1.7; No Req.
Renewable Energy?	Not required	Not required	Necessary to get to Net Zero
Durability & Health Benefits	Comprehensive prescriptive point system, e.g. storm water management; low VOC products; water efficiency		Non-prescriptive, Living Building Petals

# Metric Comparisons



	Enterprise Green Communities (Rehab)	Enterprise Green Communities (New Construction)	Zero Net Energy: International Living Building Challenge	Passive House (Rehab)
HERS Rating (MA Low-rise NC=55)	Typically = 85; Historic bldg. exception = 100	No specific #; based on Energy Star reference home	HERS Score = 0	Not applicable; modeled differently  (would be 30 or less)
ACH @ 50 Pascals	Unit types range 8 – 15; No Req.	Not Available	Buildings range 1.3 - 1.7; No Req.	0.05 CFM <sub>50</sub> / sf (variable)
Renewable Energy?	Not required	Not required	Necessary to get to Net Zero	Frequently included, but not required
Durability & Health Benefits	Comprehensive prescriptive point system, e.g. storm water management; low VOC products; water efficiency		Non-prescriptive, Living Building Petals	Non-prescriptive, but best practices result in high IAQ

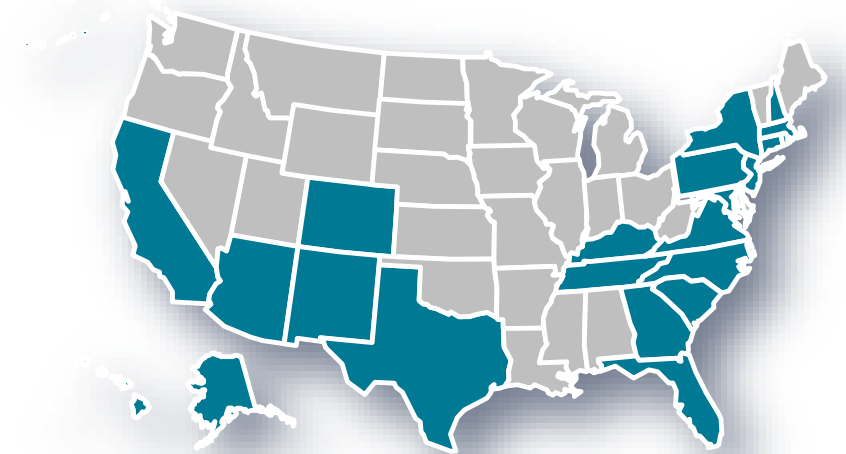


# Comparing Certification Metrics in Affordable Multifamily Housing

## Enterprise Green Communities

# WinnCompanies – At A Glance

- We are the **5th largest** multifamily management company in the nation with **121 million square feet** under management.
- WinnCompanies is the largest privately held management company; owning and managing real estate holdings valued at approximately **\$14 Billion**.
- We operate multifamily housing in urban, suburban and metro markets nation-wide. Our assets include luxury high rise, mid-rise, historic re-use and garden style residences totaling more than **100,000 units** in more than **580 apartment communities**.
- We operate in **22 states** and have 3,000 employees, including 318 veterans.



# Sustainability Initiatives

- **Green Building Certification:** All acquisitions, rehabs, and new developments embrace sustainability.
- **Deep Energy Retrofits:** Completed the nation's largest deep energy retrofit at Castle Square, saving more than 50 percent of energy usage
- **Better Buildings Challenge:** U.S. Department of Energy Better Buildings Challenge partner, committed to saving 20% energy usage across portfolio within the next decade.
- **Green Financing:** Developing effective models to finance energy improvements in affordable multifamily housing
- **Solar Power:** Leading the multifamily industry in solar power development, transforming rooftops into power plants with more than 2 megawatt of PV installed



**WinnGreen Case Study:**  
Castle Square | *Boston, MA*

Our \$125mm+ reconstruction of the 500 unit property won multiple industry awards, including Best Urban Tower and Best Urban Low Rise.

Former U.S. Secretary of HUD remarked the development “made history” as “the largest ‘deep’ green retrofit ever undertaken in the United States”.



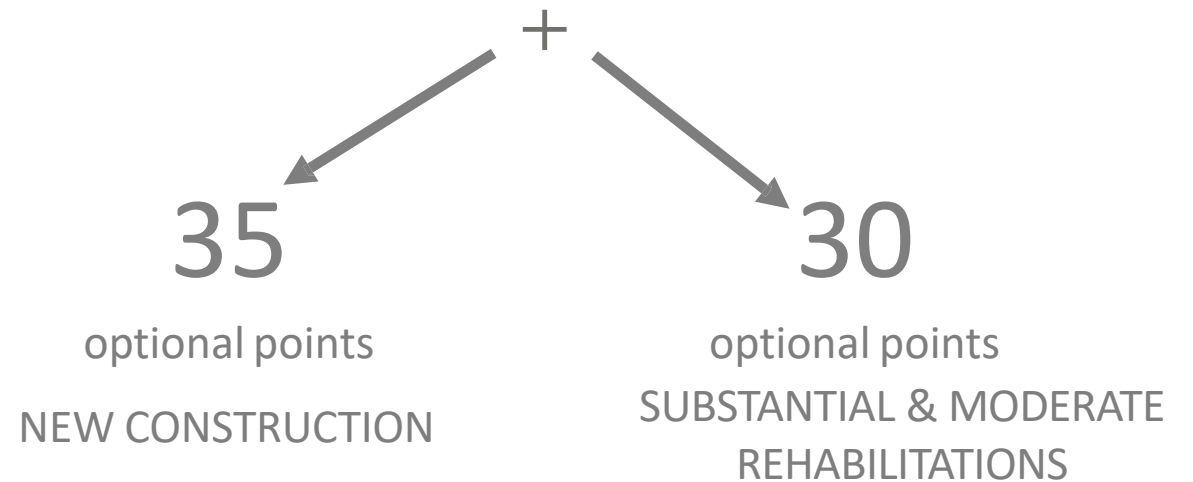
# Enterprise Green Communities: What and Why?



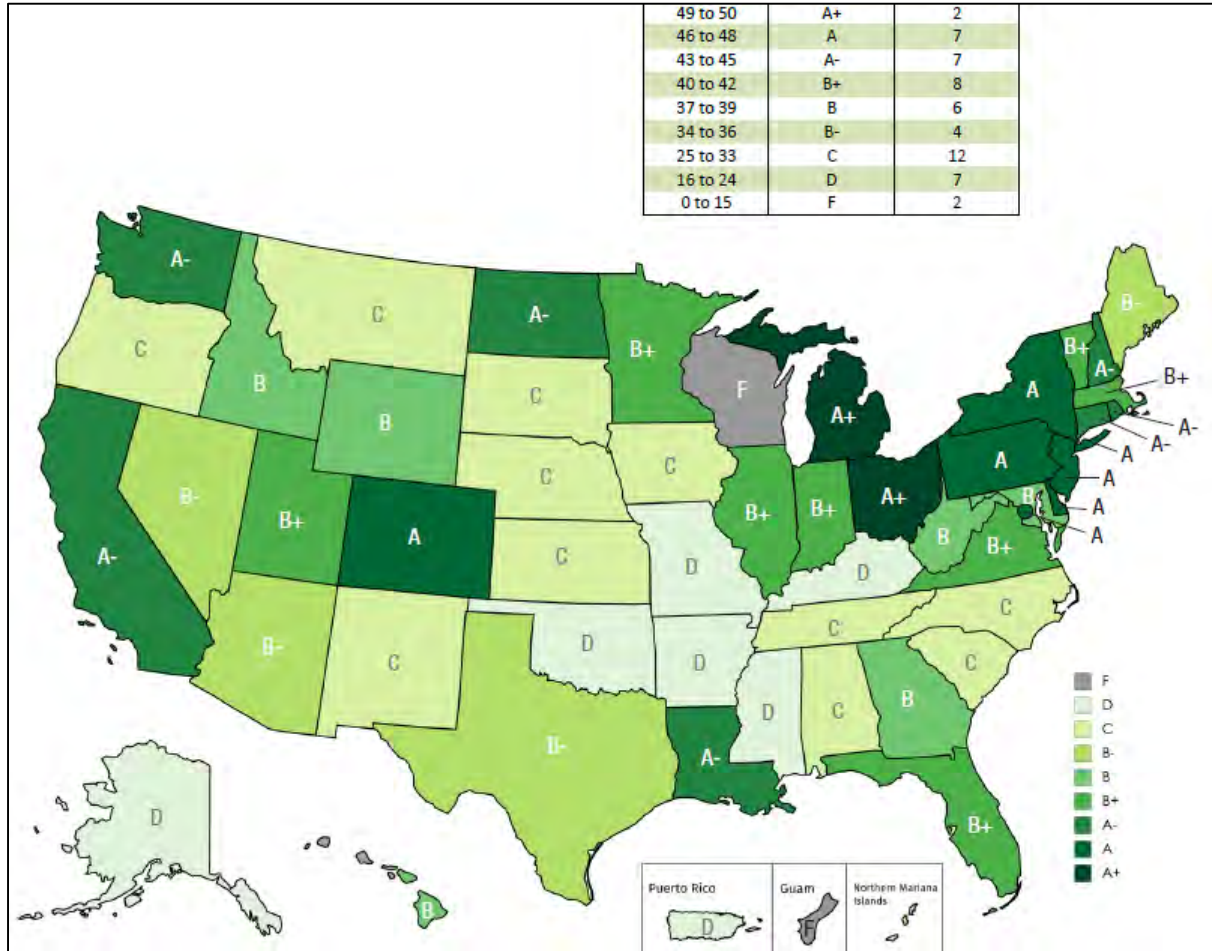
## Enterprise Green Communities Certification Categories



meet mandatory criteria



# Enterprise Green Communities: What and Why?



# EGC Impact

## Standard Mod Rehab:

- Capital Needs
- Deferred Maintenance
- Compliance w/ Code & QAP

## With EGC:

- Capital Needs
- Integrated approach
- Comprehensive green specs
- Resident and O&M manuals
- Performance and Data Driven
- Energy Modeling (HERS Index or ASHRAE 90.1)

# EGC Impact

## Performance Drivers:

- Blower doors → air sealing
- Duct blasters → aeraseal

## Prescriptive:

- LED, WaterSense, FloorScore, low-VOC
- Resident Manuals and Orientations
- Utility Monitoring: owner and tenant
- Resiliency and health

**WinnCompanies**  
MULTIFAMILY CUSTOMER AUTHORIZATION TO  
RELEASE AND RECEIVE CUSTOMER INFORMATION

By signing this form, you authorize WinnCompanies, its affiliates and/or its representatives ("Agents") to access and utilize all past, current, and 90-month future energy billing and consumption data for each utility listed below, in order to track energy costs and consumption and facilitate energy efficiency projects, as applicable.

PROPERTY INFORMATION	
Property Name	
Property Address	Unit Number
Unit Type: Studio <input type="checkbox"/> 1-Bedroom <input type="checkbox"/> 2-Bedroom <input type="checkbox"/> 3-Bedroom <input type="checkbox"/> Other <input type="checkbox"/>	
Tenant Name	Phone Number

ELECTRIC ACCOUNT INFORMATION	
Electric Utility Company	
Account Holder Name	OK to Release Cost Information: <input type="checkbox"/> Yes <input type="checkbox"/> No
Account Number(s)	Meter Number(s)

HEATING FUEL ACCOUNT INFORMATION	
Heating Fuel Utility Company	
Account Holder Name	OK to Release Cost Information: <input type="checkbox"/> Yes <input type="checkbox"/> No
Account Number(s)	Meter Number(s)

WATER ACCOUNT INFORMATION	
Water Utility Company	
Account Holder Name	OK to Release Cost Information: <input type="checkbox"/> Yes <input type="checkbox"/> No
Account Number(s)	Meter Number(s)

As the tenant/customer listed above, I hereby consent to the utility provider(s) that WinnCompanies and/or its Agents are authorized to access and utilize any and all billing information and data related to electricity, natural gas, and water accounts at the above listed property and unit address. I understand this information is being made available to help WinnCompanies evaluate potential energy cost savings, hereby release, hold harmless, and indemnify WinnCompanies, its agents, and the utility provider(s) from any liability, claims, demands, causes of action, damages, or expenses resulting from any release of information pursuant to this authorization.

Signature \_\_\_\_\_ / Print \_\_\_\_\_ Date \_\_\_\_\_

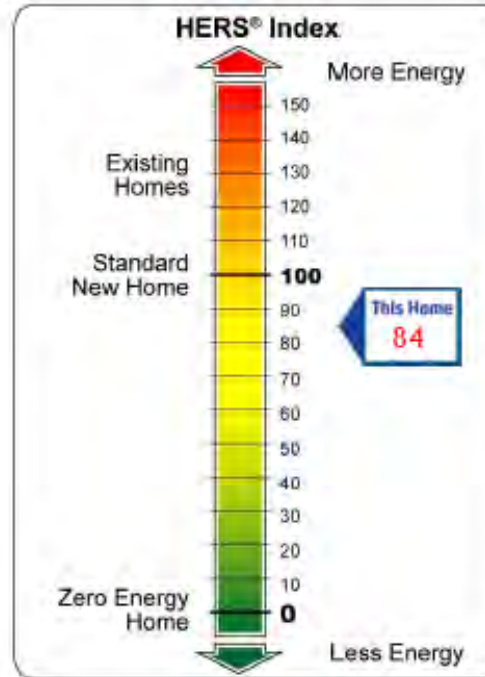
**Utility Company:** This authorization provides authority to Winn Companies, its affiliates, and/or its representatives ("Agents") to receive billing data for the customer listed above. The Agent will provide, along with this release form, written instructions regarding (if applicable) the particular data needed. The utility company is to provide the information requested, to the extent available. Minimum data requests will include meter read date, monthly usage, monthly delivery cost, and monthly supply cost. Historical data is to be provided to the Agent requested.

WinnCompanies Representatives	
American Utility Management (AUM)	<input checked="" type="checkbox"/>
WinnWise Inc.	<input checked="" type="checkbox"/>
Energy Services Community Partners, Inc.	<input type="checkbox"/>



# HERS Index as Comparative Metric

- Applicable for low-rise multifamily with individual HVAC. EGC requires ASHRAE modeling for mid-rise/high-rise
- Model Factors: insulation, fenestration, air leakage, unit area, fuel efficiency, etc
- New construction vs existing building vs historic carve out?
- HERS of 85 is approximately equivalent to 2009 IECC and 100 is approximately equal to 2006 IECC
- A HERS Index of zero indicates zero net energy (ZNE).



## ENERGY RATING CERTIFICATE

**Projected Rating: Based on Plans - Field Confirmation Required.**

4009 3rd Street SE Unit 001  
Washington, DC



**5 Stars**  
**HERS Index: 84**

# The Atlantics



Atlantic Terrace – 195 units



Atlantic Terrace – 108 units





# The Atlantics - Scope

## Atlantic Terrace – 195 units

- Kitchens, baths, flooring
- High Efficiency Lighting
- Energy Star Appliances
- Air Sealing to <10 ACH50
- Duct sealing to <10%
- DHW: Energy Star Direct Vent

## Atlantic Terrace – 108 units

- Kitchens, baths, flooring
- High Efficiency Lighting
- Energy Star Appliances
- Air Sealing to <15 ACH50
- A/C: 15 SEER
- Furnace: 95 AFUE
- DHW: Energy Star Direct Vent
- Window Upgrade: Energy Star Performance

# Driving down HERS

	Energy Efficiency Opportunity	Electricity Savings (kWh)	Natural Gas Savings (therm)	Annual Cost Savings (\$)	HERS Index Impact <sup>†</sup>
<b>Mechanical Opportunities</b>					
1	10 EER A/C (available in Magic Pak)	110-214	0	\$10-17	2-4
2	13 SEER A/C (split system)	412-655	0	\$34-52	7-11
3	15 SEER A/C (split system)	543-848	0	\$44-67	10-14
4	90 AFUE Gas Furnace (split system)	25-131	15-24	\$11-22	3-5
5	95 AFUE Gas Furnace (split system)	56-153	21-34	\$16-33	4-7
<b>Hot Water Opportunities</b>					
6	Direct Vent Water Heater (Energy Star)	2,905-3,050	(140-145)	\$163-164	4-5
7	On Demand Gas Water Heater (Energy Star)	2,905-3,050	(112)	\$177-178	8-9
<b>Lighting Opportunities</b>					
8	100% Fluorescent Lighting	882	(17)	\$62	7
<b>Appliance Opportunities</b>					
9	Refrigerator (Energy Star)	406	(8)	\$29	3
10	Dishwasher (Energy Star)	138	(1)	\$11	1
<b>Diagnostic items (must be measured and based on actual performance)<sup>†</sup></b>					
11	Air sealing to 15 ACH (from 20 ACH)	1,440-2,125	23-45	\$126-191	Up to 13
12	Duct Sealing to 10%	2,125-2,139	45-87	\$191-213	Up to 13

EEO Description	HERS Impact
<b>Blower Door (Infiltration)</b>	
10 ACH <sub>50</sub>	13
12 ACH <sub>50</sub>	11
14 ACH <sub>50</sub>	8
16 ACH <sub>50</sub>	6
18 ACH <sub>50</sub>	3
<b>Existing - 20 ACH<sub>50</sub></b>	<b>--</b>
<b>Duct Blaster (duct leakage)</b>	
5%	17
10%	14
20%	9
30%	4
<b>Existing - 40%</b>	<b>--</b>



### Initial Findings

- 20 ACH50 Typical Air Leakage (Very High)
- 40% Duct Leakage (Very High)
- **Base HERS Indexes typically range from 125 to 135** (significant improvements required to reach HERS Index of 85)

### Paths to 85

#### Option 1

Current Scope Items

Air Sealing to <10 ACH50

Duct Sealing to <10% Leakage

High Efficiency Tankless Water Heater

#### Option 2

Current Scope Items

Replace Magic Park with 15 SEER Split System with 95% AFUE Furnace

High Efficiency Direct Vent Hot Water Heater

### Paths to HERS <85

#### Option 3

Current Scope Items

Replace Magic Park with 13 SEER Split System with 90% AFUE Furnace

High Efficiency Direct Vent Hot Water Heater

Duct Sealing to <10% Leakage

#### Option 4

Current Scope Items

Air Sealing to <10 ACH50

Replace Magic Park with 13 SEER Split System with 90% AFUE Furnace

High Efficiency Direct Vent Hot Water Heater

**Figure 1: Summary of Potential Paths to HERS <85**

Multiple pathways to achieve performance requirement

Assessment allows for flexibility based on costs comparison and other factors

### Initial Findings

- 20 ACH50 Typical Air Leakage (Very High)
- 40% Duct Leakage (Very High)
- **Base HERS Indexes typically range from 125 to 135** (significant improvements required to reach HERS Index of 85)

+ \$563,125

### Paths to 85

#### Option 1

Current Scope Items  
Air Sealing to <10 ACH50  
Duct Sealing to <10% Leakage  
High Efficiency Tankless Water Heater

#### Option 2

Current Scope Items  
Replace Magic Park with 15 SEER Split System with 95% AFUE Furnace  
High Efficiency Direct Vent Hot Water Heater

### Paths to HERS <85

#### Option 3

Current Scope Items  
Replace Magic Park with 13 SEER Split System with 90% AFUE Furnace  
High Efficiency Direct Vent Hot Water Heater  
Duct Sealing to <10% Leakage

#### Option 4

Current Scope Items  
Air Sealing to <10 ACH50  
Replace Magic Park with 13 SEER Split System with 90% AFUE Furnace  
High Efficiency Direct Vent Hot Water Heater

Figure 1: Summary of Potential Paths to HERS <85



Added costs due to:

AeroSealing to reduce duct leakage @ \$1200/unit

Air Sealing runs \$500-1000/unit depending on extent

New tankless DHW

# Pre vs. Post Rehab: Energy Performance



- Pre-rehab HERS Index 120-135
- 20 ACH<sub>50</sub> Air Infiltration
- 40% Duct Leakage
- Final post rehab HERS Index 76-85
- 8-15 ACH<sub>50</sub> Air Infiltration
- <10% Duct Leakage

# Pre vs. Post Rehab: Utility Allowances








## Atlantic Terrace Utility Allowances

	1-BR Electric	1-BR Gas	2-BR Electric	2-BR Gas	3-BR Electric	3-BR Gas
<b>Pre-Rehab Actual</b>	\$ 44.27	\$ 29.58	\$ 71.57	\$ 31.56	\$ 89.61	\$ 39.19
<b>Post-Rehab Modeled</b>	\$ 33.86	\$ 20.47	\$ 40.41	\$ 25.25	\$ 45.53	\$ 32.30
<b>Savings</b>	24%	31%	44%	20%	49%	18%

# Pre vs. Post Rehab: Portfolio Manager

## Atlantic Terrace

## Atlantic Gardens

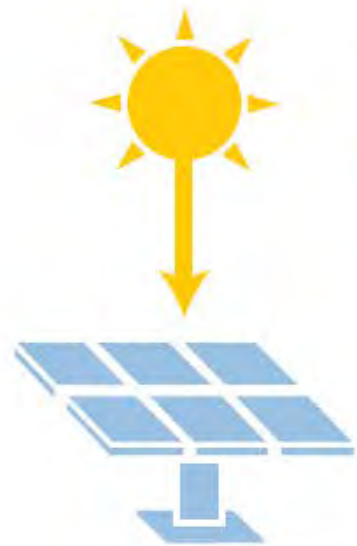
Metrics Summary						
Metric 	Jan 2015  (Other)	Dec 2017 (Energy  Current)	Change 	Jan 2015  (Other)	Nov 2017 (Energy  Current)	Change 
ENERGY STAR Score (1-100)	72	93	21.00 (29.20%)	53	89	36.00 (67.90%)
Source EUI (kBtu/ft <sup>2</sup> )	110.6	84.9	-25.70 (-23.20%)	127.8	90.8	-37.00 (-29.00%)

# Challenges and Lessons Learned

- EGC drives quality and comprehensive approach to moderate and substantial renovations;
- Applicable to rehabs and new construction;
- Replicable owner driven process;
- Occupied rehab with existing hazards (ACM in walls);
- Budget restrictions always apply;
- Missed air sealing opportunities in occupied units.



# Solar at Atlantic Terrace

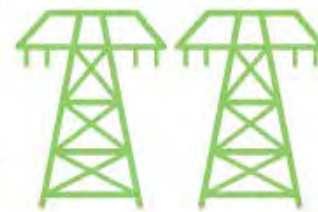


## COMMUNITY SOLAR

Solar facilities located across the District produce electricity.

## HOW COMMUNITY SOLAR WORKS FOR YOU

# SOLAR SAVINGS!



## CREDIT ON YOUR BILL

Eligible residents sign up to have portion of the solar value automatically transferred to their monthly Pepco bill.



## CLEAN ELECTRICITY

Solar electricity feeds into the grid, and Pepco calculates its dollar value each month.

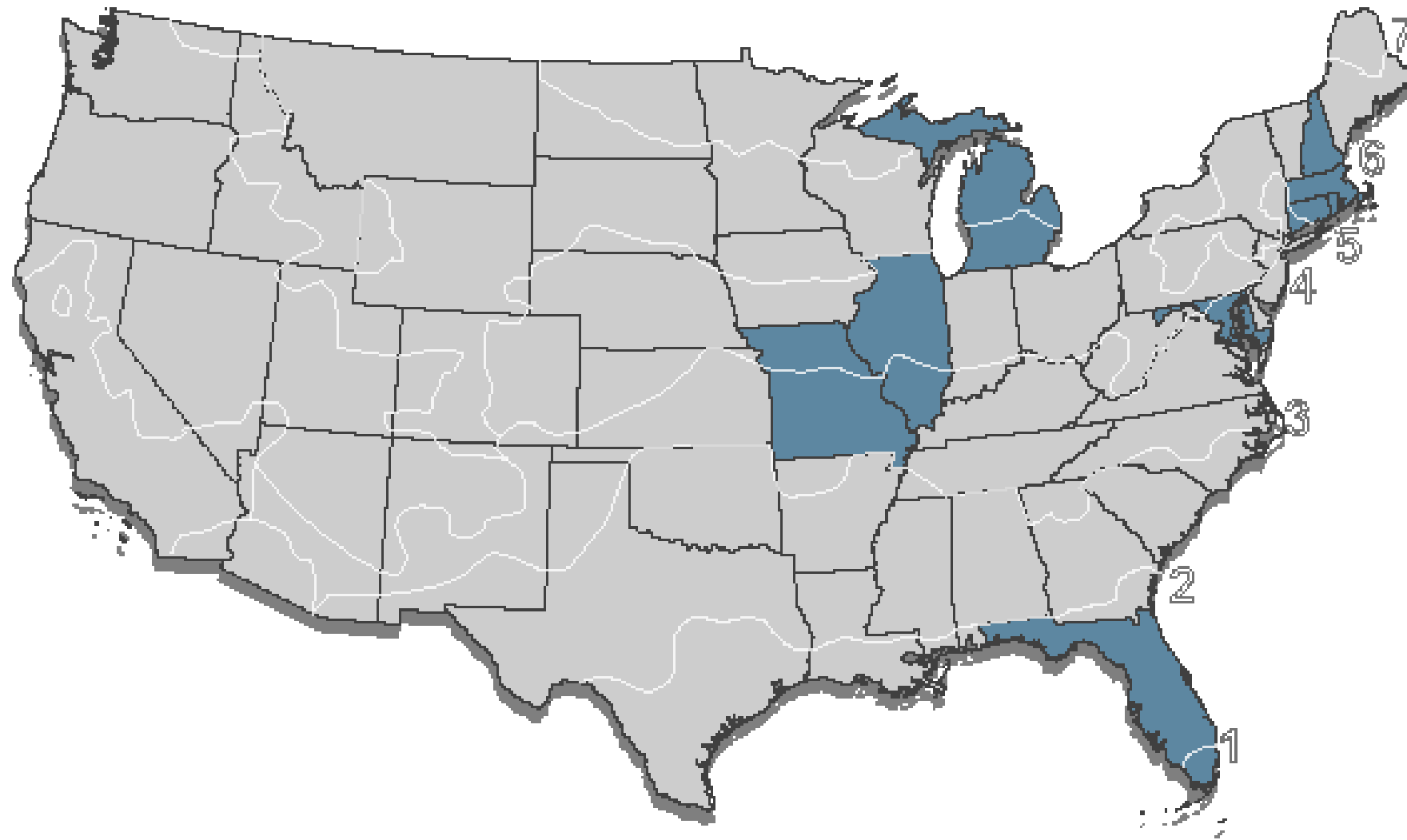
# Thank You

Darien Crimmin  
dcrimmin@winncoco.com





# Non-Profit Developer and Owner



# Non-Profit Developer and Owner



## POAH's Foray into Green Building Certifications

Certification	Motivation	Results
LEED Certifications: Platinum and Gold level	Grant Funds and City of Boston Requirement	Not our best performing buildings
Enterprise GC Rehab	Piloting for Company Wide Adoption	Tenants heating use down by 34%
Enterprise GC New Construction	QAP Points	Still Under Construction
Passive House	QAP Points (CT)	Under review for tax-credit funding
Net Zero Ready	Proof of concept for funders and in-house team	Still collecting data

# Net Zero Certifications

International Living Future Institute: Zero Energy Building Certification Standard:

*100% of the Building's Energy Needs Met on an Annual Basis by on-site renewable energy. No combustion is allowed.*

- Created in 1917 as a partnership of ILFI and New Buildings Institute (NBI)
- Simple
- Metric has to be Verified, Certification not granted until a year of Net Zero has been achieved.

DOE Zero Energy Ready Home

- Similar to EGC uses a Provider and a Verifier to confirm construction is completed per the HERS model
- Program designed to allow builders and architects to certify their projects
- Energy Ready, renewable system not required for certification but building has to be solar ready.

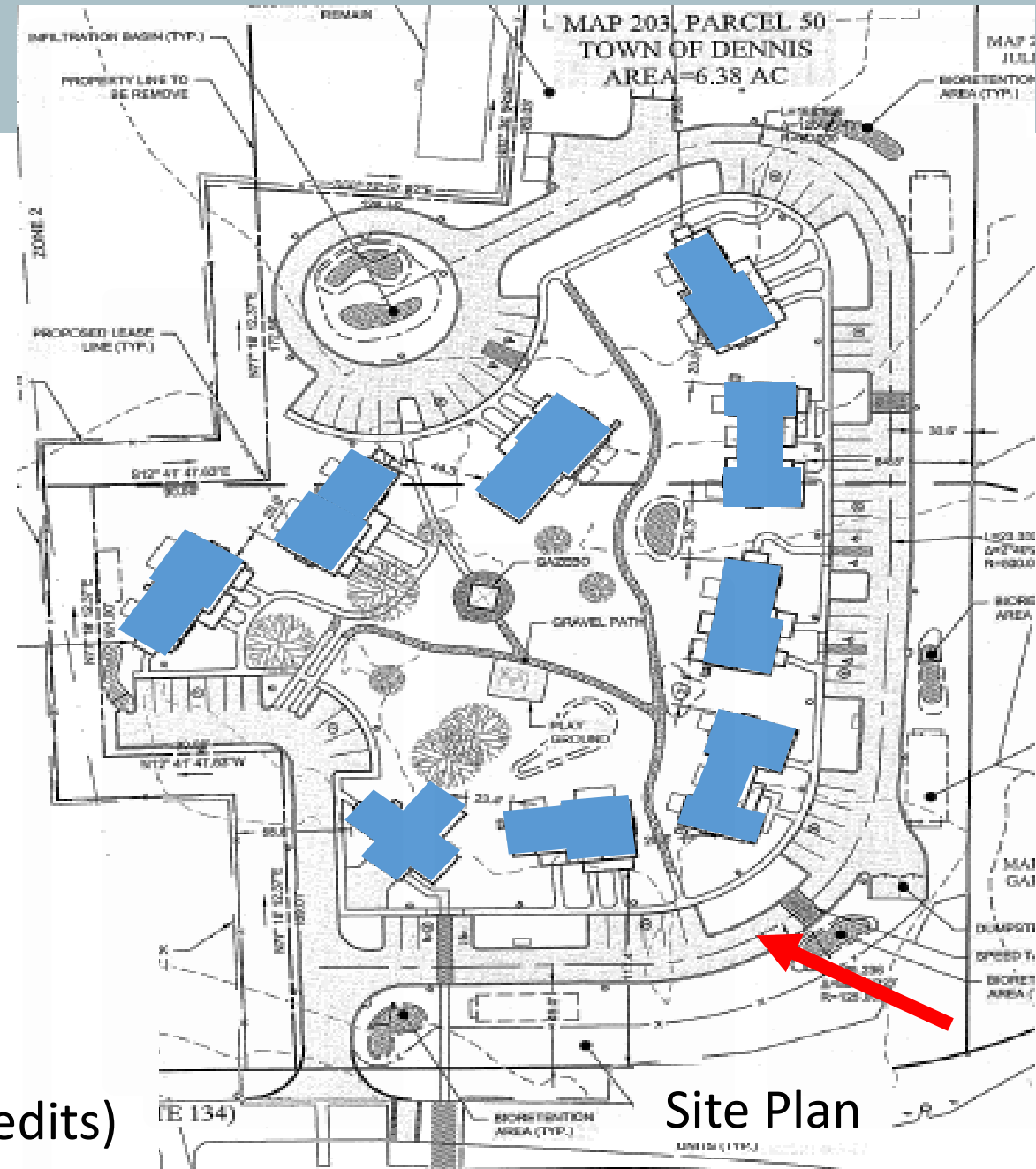




# Near Net Zero?: Melpet Farm, Dennis, MA



27 Units in 8 buildings  
Affordable Housing  
Construction Cost Per Unit ~ \$350,000  
Solar PV: \$500,000 (paid loan with SRECs and tax credits)



# Near Net Zero: Initial Parameters



## Base Case: Code Compliant

12 variations on the base case

- Final Case “Sweet Spot”
  - R-25 Walls, R-18 Basement Walls
  - .05 cfm/50/ssf
  - HRV per unit
  - Mini Split Heating and Cooling with One Cassette and supplemental heating in Bedrooms
  - R-5 Windows, SHGC .56
  - Unit electric loads 14,400 kWh
  - Total kBtu per building 67,710
  - Solar Production 17 kW sized to offset total kBTU

\* Heating and DHW as modeled would be half the plug loads modeled

# Near Net Zero: What Changed

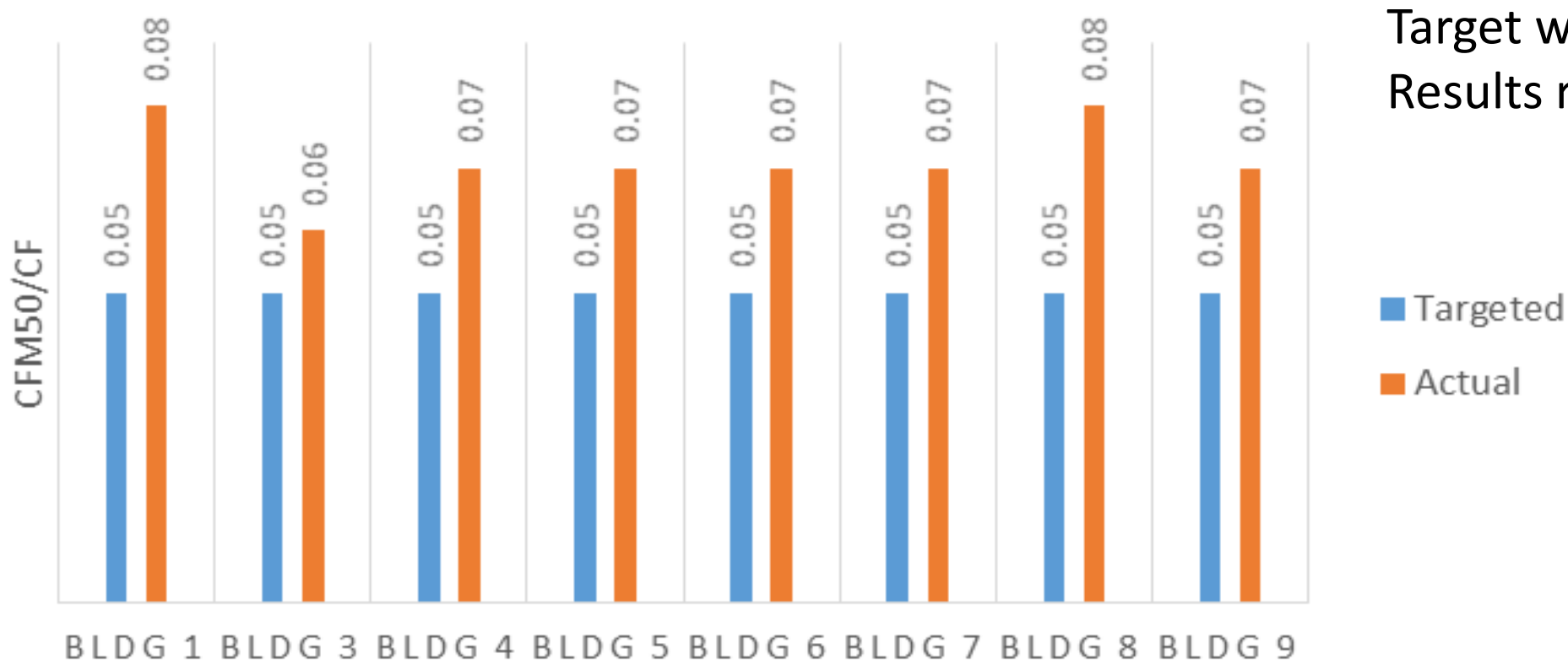
## Base Case: Code Compliant

12 variations on the base case

- Final Case “Sweet Spot”
  - R-25 Walls, R-18 Basement Walls
  - Removed Basements in all but One Building
  - Changed HPWHs to standard electric DHW
  - .05 cfm/50/ssf
  - Lunos with Bath Exhaust (minimal recovery)
  - VRF per Building with Heads in each room and resistance heater in bathrooms
  - R-5 Windows, SHGC .56
  - Unit electric loads 14,400 KWH
  - 17 kw solar per building
  - Building Average total 130,000 kBTU without solar according to HERS model

# Air Tightness: results were “not bad”

## AIR TIGHTNESS: TARGETED VS. ACTUAL

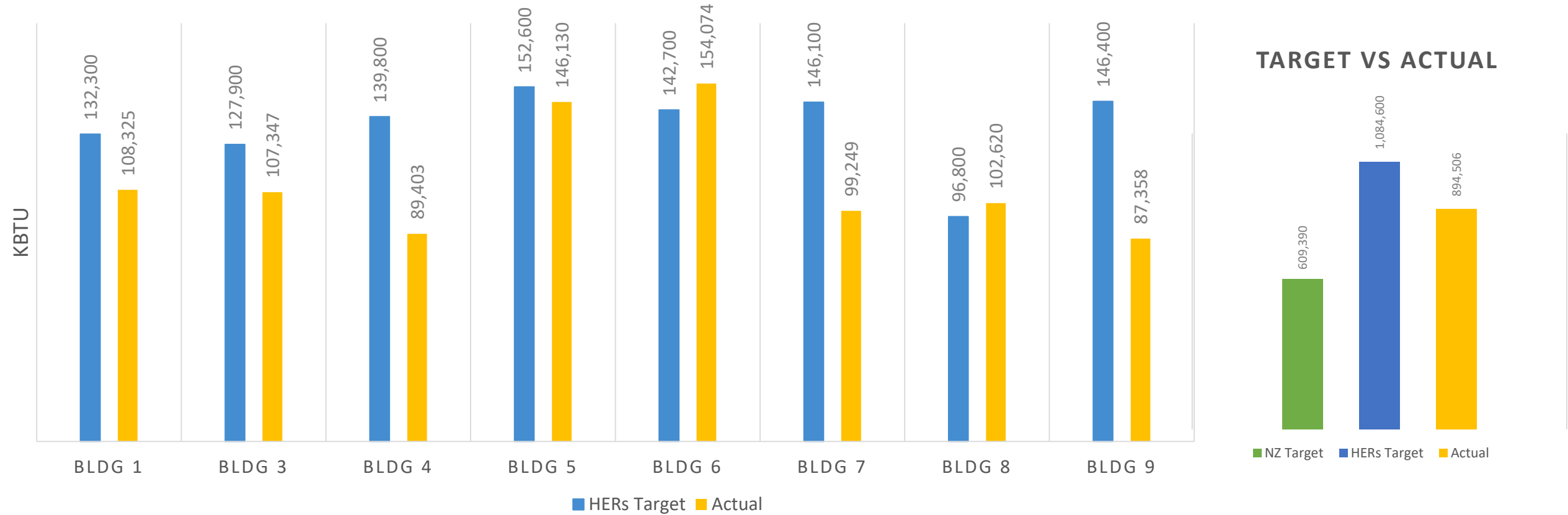


Target was .05 cfm50/cf  
Results ranged from .06 to .08



# Annual kBtu Consumption per Building:

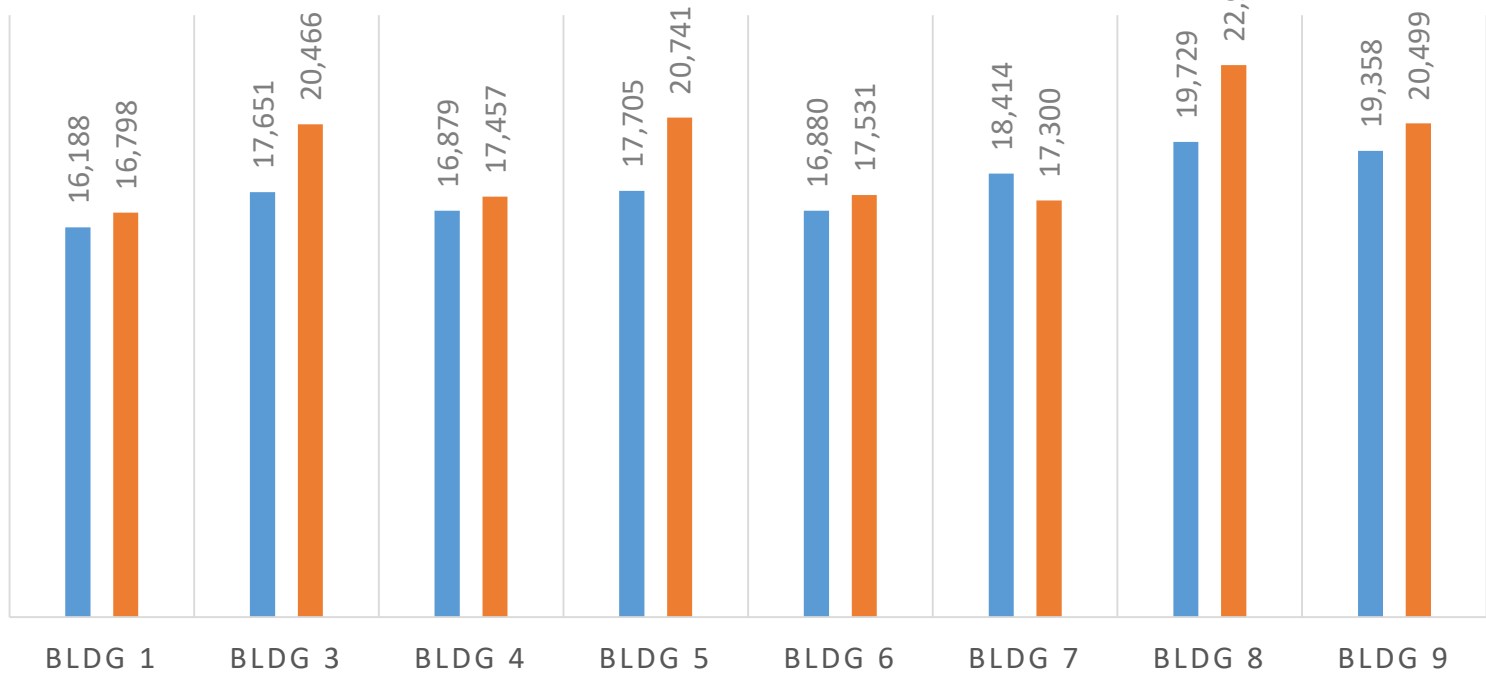
ANNUAL ENERGY CONSUMPTION: TARGETED VS ACTUAL



- Results varied by building, but overall, actual has been lower than targeted
- Actual is about half way between the NZ target and HERS target

# Solar Production: Meeting Targets

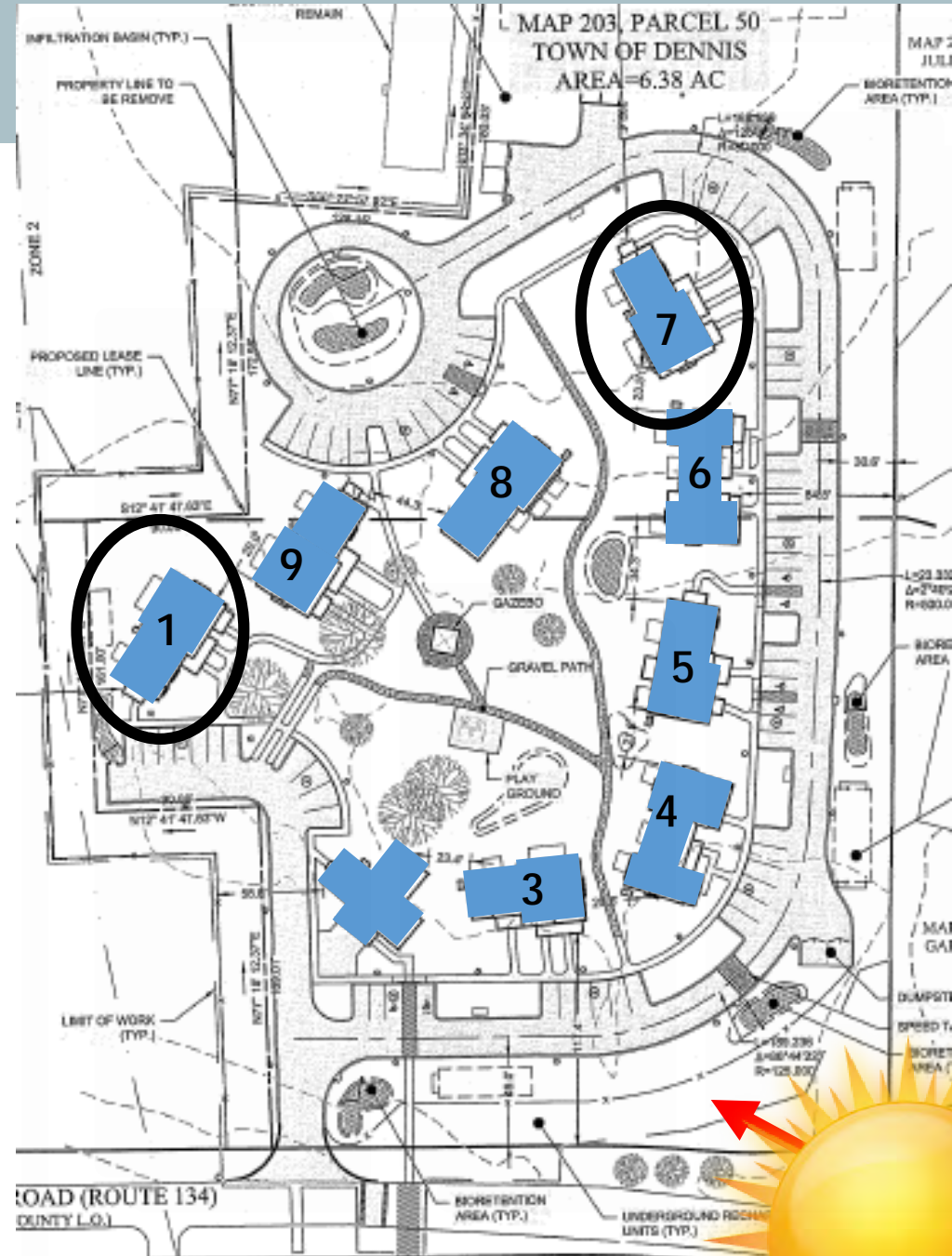
TARGETED SOLAR PRODUCTION VERSUS ACTUAL



■ Targeted annual renewable energy production in kWh

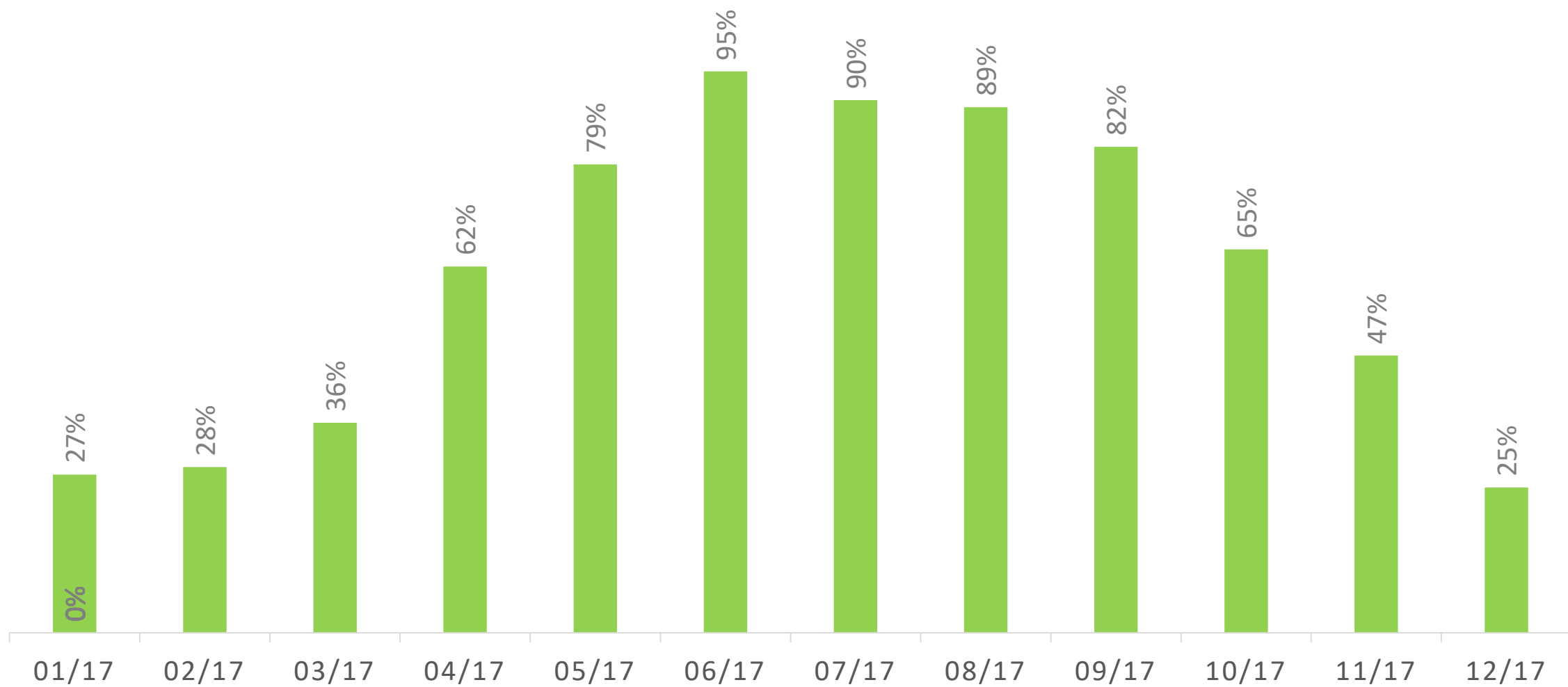
■ Actual Solar Production in KWh Jan - Dec 2017

No big surprise on building 7 given orientation



# Solar Production Per Month: Only Hitting Half of the Total Load

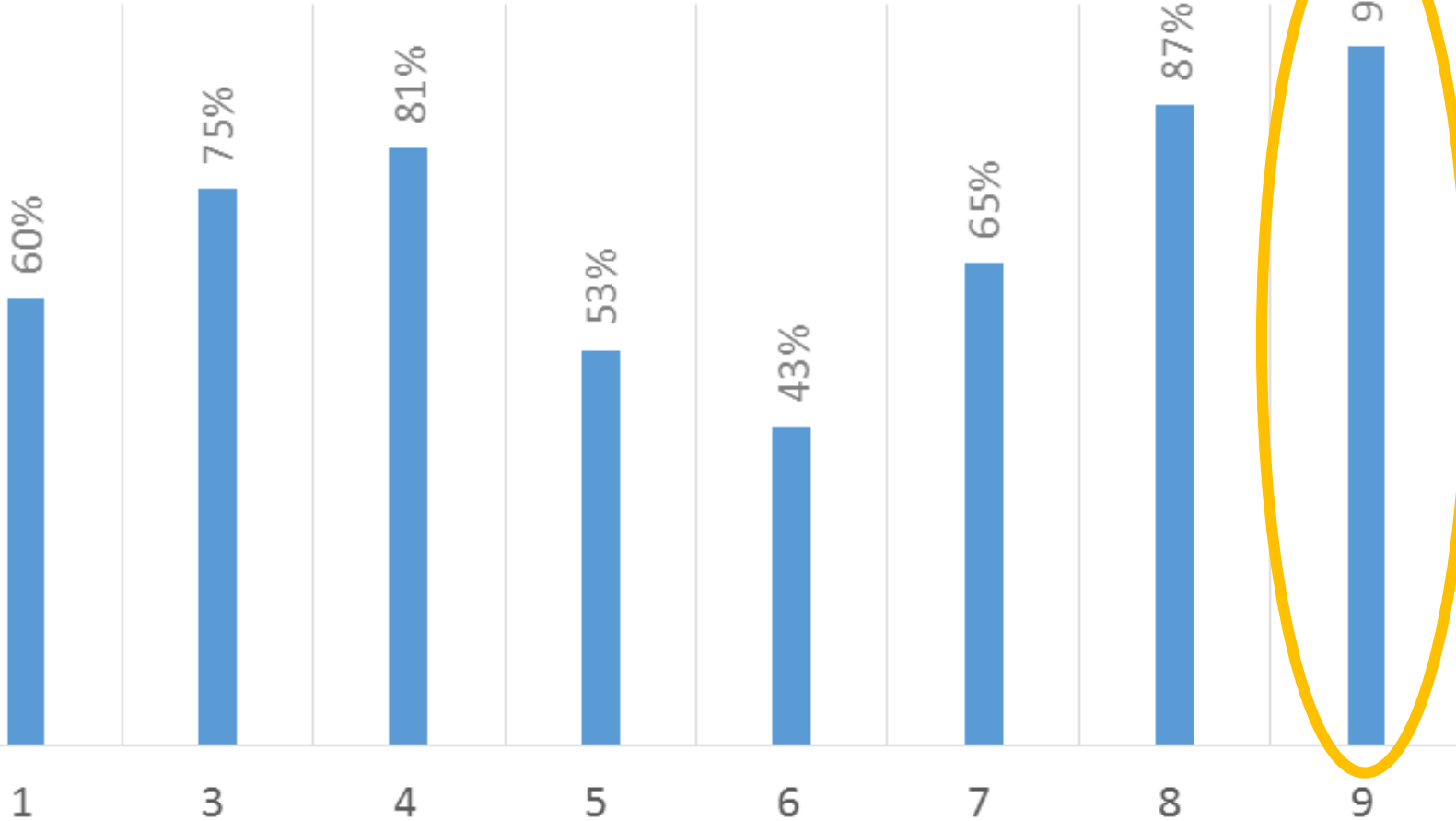
**TOTAL MELPET ELECTRIC CONSUMPTION SUPPLIED BY SOLAR  
OVERALL: 55%**



# Per Building Net Zero:

## NEAR NET ZERO?

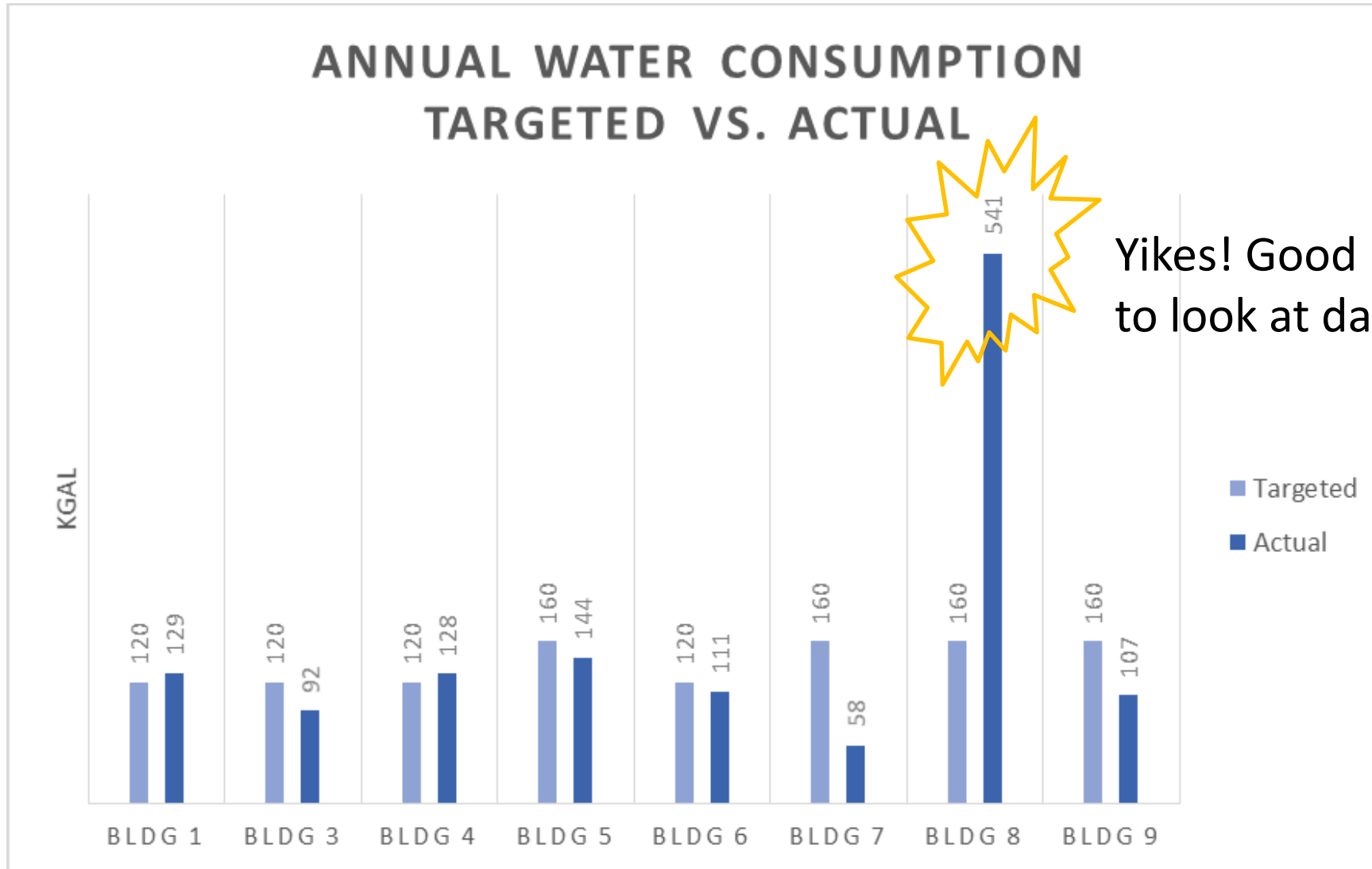
ANNUAL SOLAR PRODUCTION VS LOAD



BUILDING NUMBER

Who is living in Building 9?

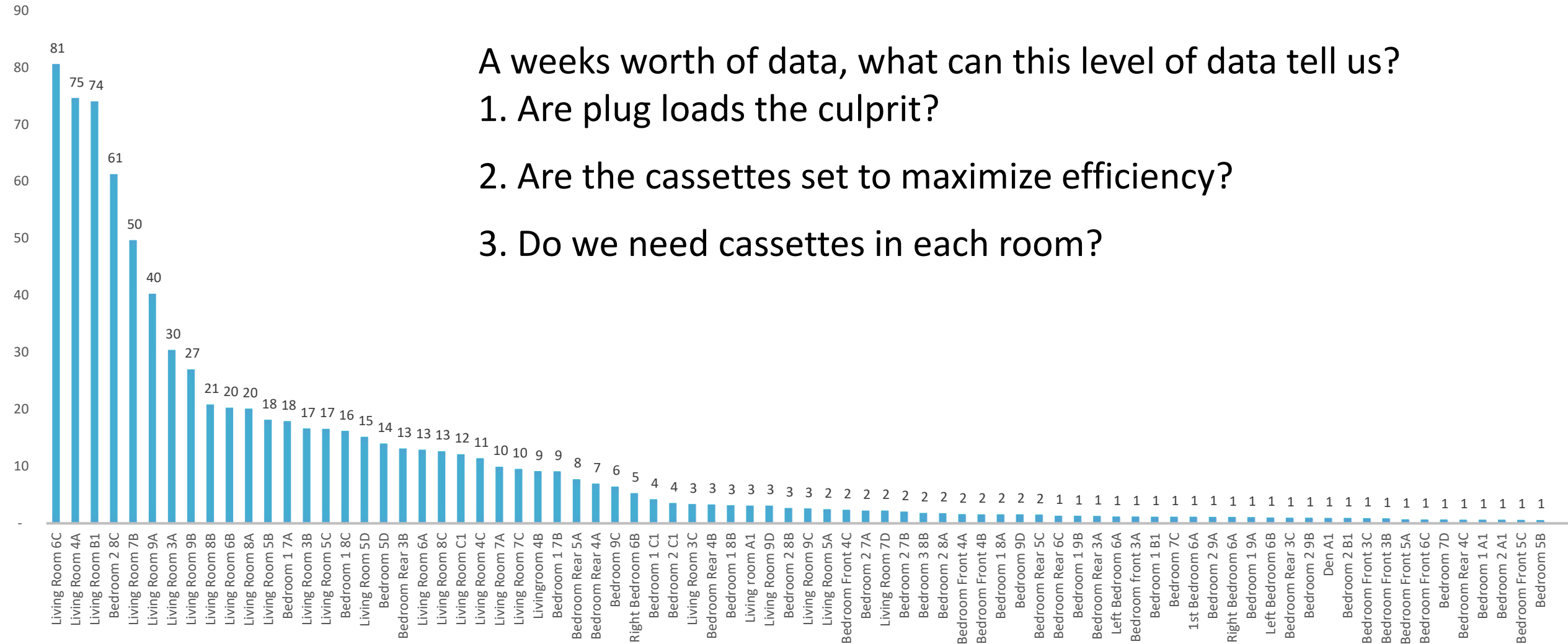
# Water usage was on target.....



Yikes! Good reason to look at data.

# Projected and Actual Data: Per Unit Per Heat Pump Cassette

TOTAL ENERGY USED 3/1/18 THRU 3/5/18 (KWH)



A weeks worth of data, what can this level of data tell us?

1. Are plug loads the culprit?
2. Are the cassettes set to maximize efficiency?
3. Do we need cassettes in each room?

# Lessons Learned

Lessons learned:

1. The three Cs:

- a. **Cost**, balance cost with what you can achieve getting to Net Zero or PH and
- b. **Contractors**, Don't stop with integrative design, do integrative construction, involve subs in preconstruction meetings, diagnostic testing, and understanding goals of the project
- c. **Customers**, educate residents on the goals of the project and how to use equipment.  
This education has to be ongoing. What are the residents in Building 9 doing?

2. It takes some time to get things right including data collection

3. Maybe the 4th C is **Collect data**: the systems may not be working correctly including renewable systems or settings by residents so it is important to have access to data and take the time to look at it.

4. Use certifications that verify performance. Deemed savings without verification doesn't move the market.





Thank you!

Julie Klump

Vice President of Design and Building Performance

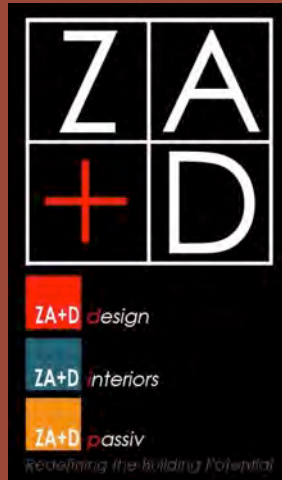
Preservation of Affordable Housing, Inc.

[jklump@poah.org](mailto:jklump@poah.org)

617.449.1017



# PH TEAM



Passive to **POSITIVE**  
PASSIVE HOUSE AND LOW IMPACT DESIGN



**ZA+D, LLC**

**MATT FINE, CPHC®, LEED AP®**

- *DIRECTOR, ZA+Dpassiv*
- *SENIOR PROJECT MANAGER, ZA+D, LLC*

**PASSIVE TO POSITIVE**

**MICHAEL HINDLE, CPHC®,**

- *PASSIVE HOUSE CONSULTANT*

*FORMER PRESIDENT, BOARD OF MANAGERS  
PASSIVE HOUSE ALLIANCE – UNITED STATES*

**HAMEL BUILDERS**

**TERESA HAMM, CPHC®,**

**CPHB®, HERS**

- *PROJECT MANAGER*

**THC, AFFORDABLE HOUSING**

**BLAISE RASTELLO**

- *DIRECTOR OF AFFORDABLE HOUSING*

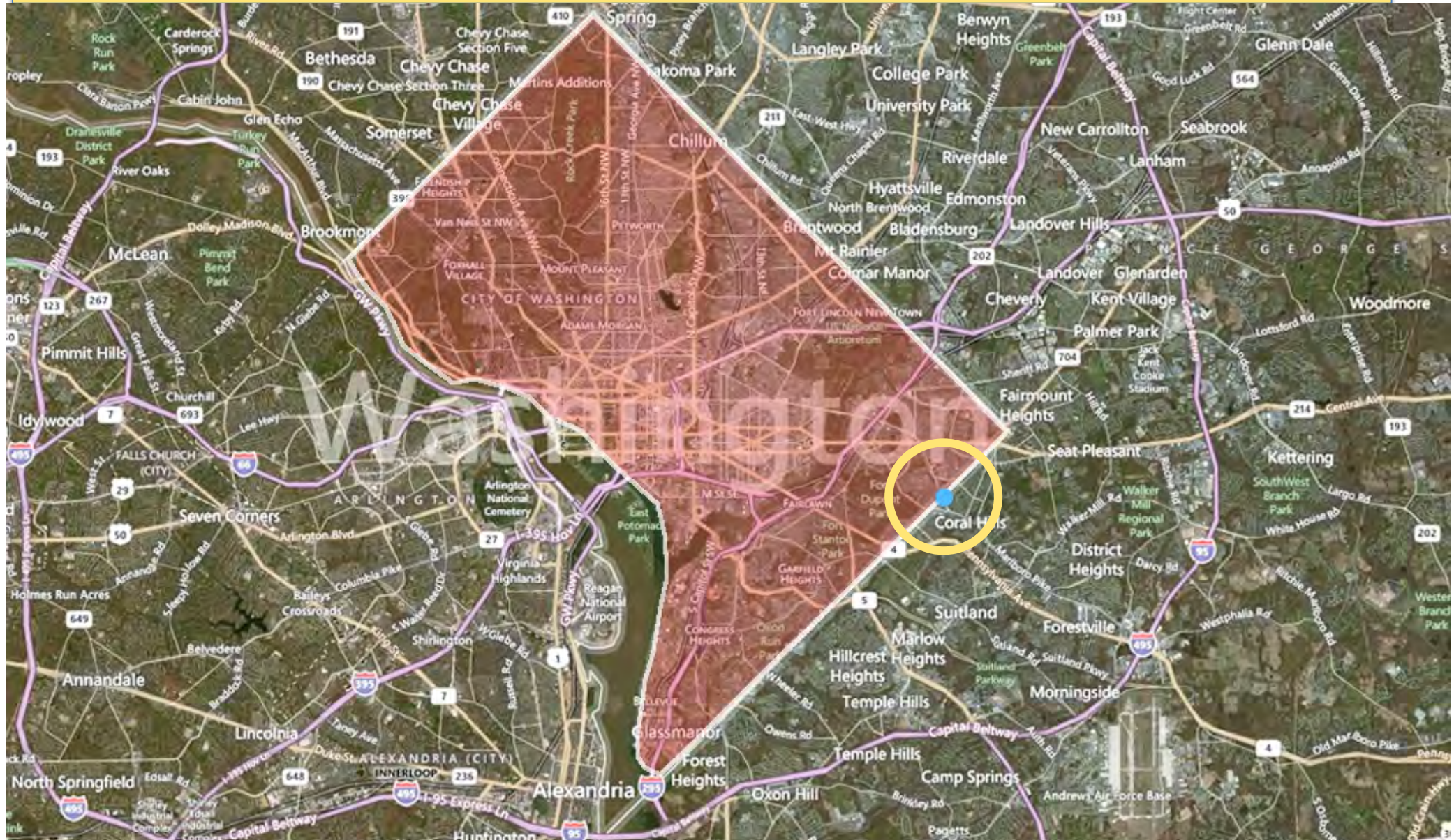
# WEINBERG COMMONS

A PASSIVE HOUSE RETROFIT TALE OF EPIC PROPORTIONS



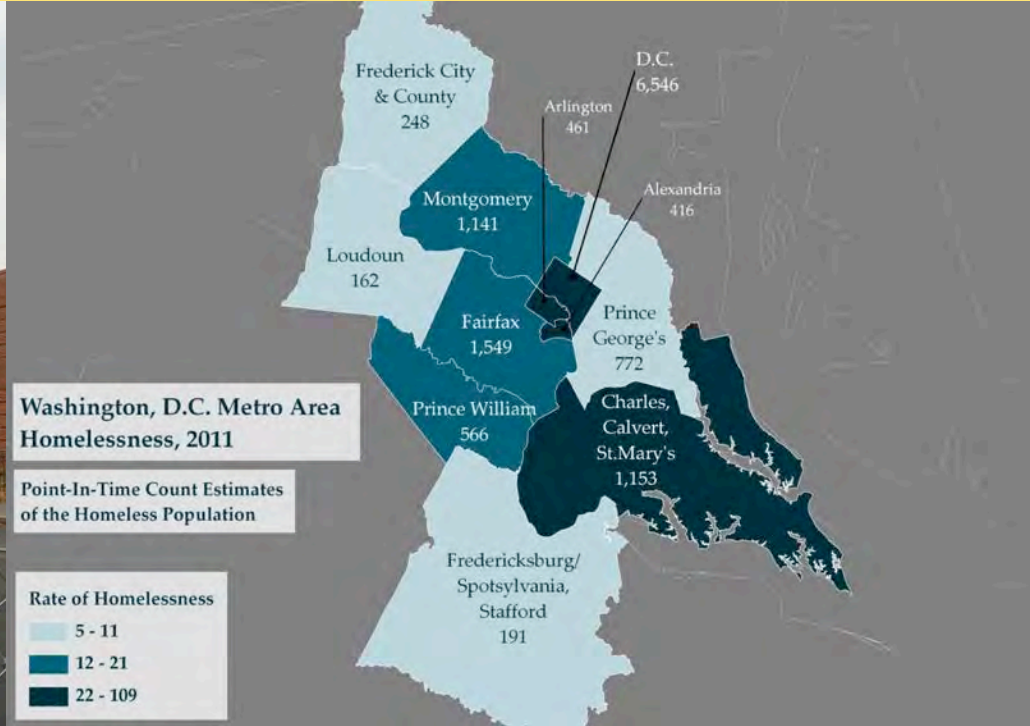


# A LONG, LONG TIME AGO IN SE, D.C.





# NEIGHBORHOOD & HOMELESSNESS



SOURCE: HOMELESSNESS RESEARCH INSTITUTE

# DEVELOPER ETHICS

- TRUE AFFORDABILITY: health, comfort and economic stability



THC Housing Families, Transforming Lives

ABOUT THC    ENDING HOMELESSNESS    GET INVOLVED    STAY CURRENT

## PERMANENT SUPPORTIVE HOUSING

THC's Permanent Supportive Housing (PSH) programs serves 94 families through one residential building and scattered sites throughout Washington, DC. Our PSH programs are based on the national, rights-based "housing first" model, which focuses on quickly moving families experiencing homelessness into permanent housing with leases in their own names, and then providing additional supports and services as needed. PSH is specifically targeted towards chronically homeless families with mental health disabilities, a history of substance abuse, HIV/AIDS, or other physical health disabilities. These families need intensive supports to remain in housing and are better able to move forward in their lives if they are first housed.

**Partner Arms 1** is THC's "single site" PSH program, providing 14 families with stable residency in a 14-unit building in the Brightwood neighborhood of Ward 4. This program provides on-site case management, **mental health support**, **substance abuse counseling**, **life skills assistance**, **employment services**, and **youth enrichment** opportunities to assist families in both maintaining their housing and accomplishing their life goals.

**Housing With Care**, THC's "scattered site" PSH program, provides comprehensive case management for 80 families who are housed in apartment buildings located throughout the District. THC service teams provide the same case management and services as in our single site location, but meet the families in their homes and in different community locations.

**Delta Commons @ Benning Road** will open in late 2014 to provide 12 additional units of permanent supportive housing. **DC@B** will also provide 24 units of **affordable rental housing**.

Photo credit: *David Moss*

- HEALTH: GOOD IAQ ASSURED
- COMFORT: COMFORTABLE BY DESIGN, NATURALLY AND EASILY
- FINANCIAL STABILITY: LOW AND RELIABLE COST THROUGH EFFICIENCY – NO SPIKES – VERY PREDICTABLE



# PROJECT BACKGROUND

- (3) BLDGS. / 36 (2) BR UNITS
- 675 NRSF EA.
- PARTIAL BASEMENT / CRAWL SPACE
- (3) STORIES

NON-DESCRIPT SENSE OF PLACE



WASTEFUL, INAPPROPRIATE,  
AND OUT-DATED SYSTEMS



# PROJECT BACKGROUND

LOW-TECH,  
UN-INSULATED BUILDING ENCLOSURE



UNHEALTHY INTERIOR  
ENVIRONMENT

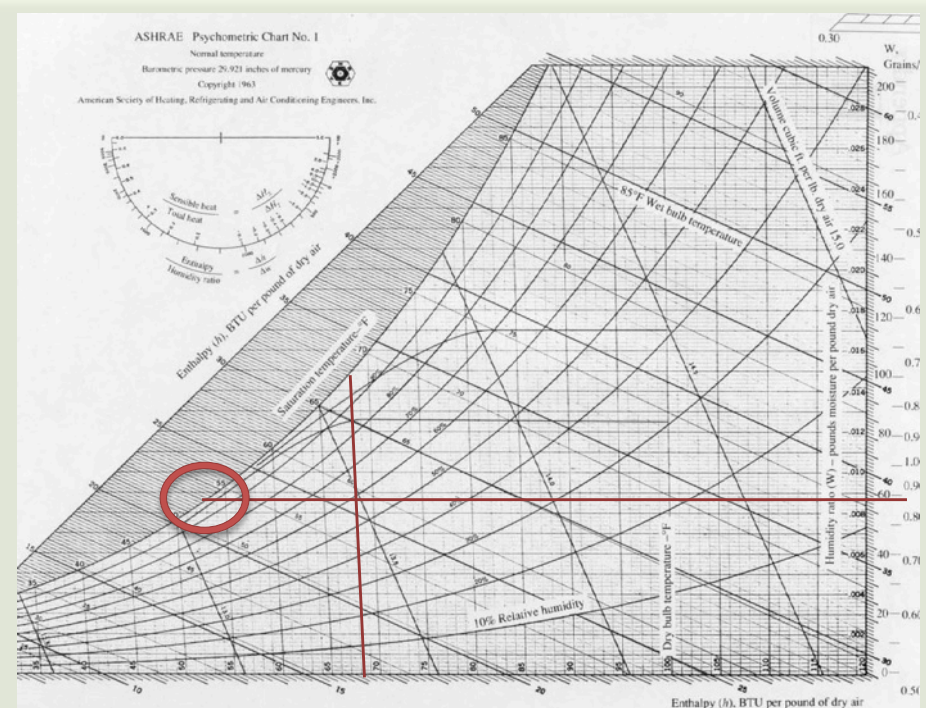


# AN ORDINARY RENOVATION?

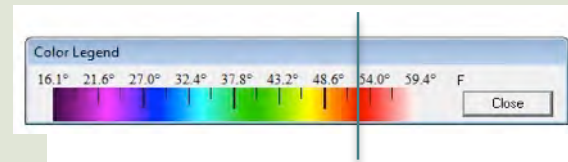
REPAIR-UPGRADE FINISHES, MINIMAL IF ANY INSULATION

NO MANAGEMENT OF CONDENSATION PLANE TEMPERATURES –

**MOLD GROWTH STILL ASSURED!!**

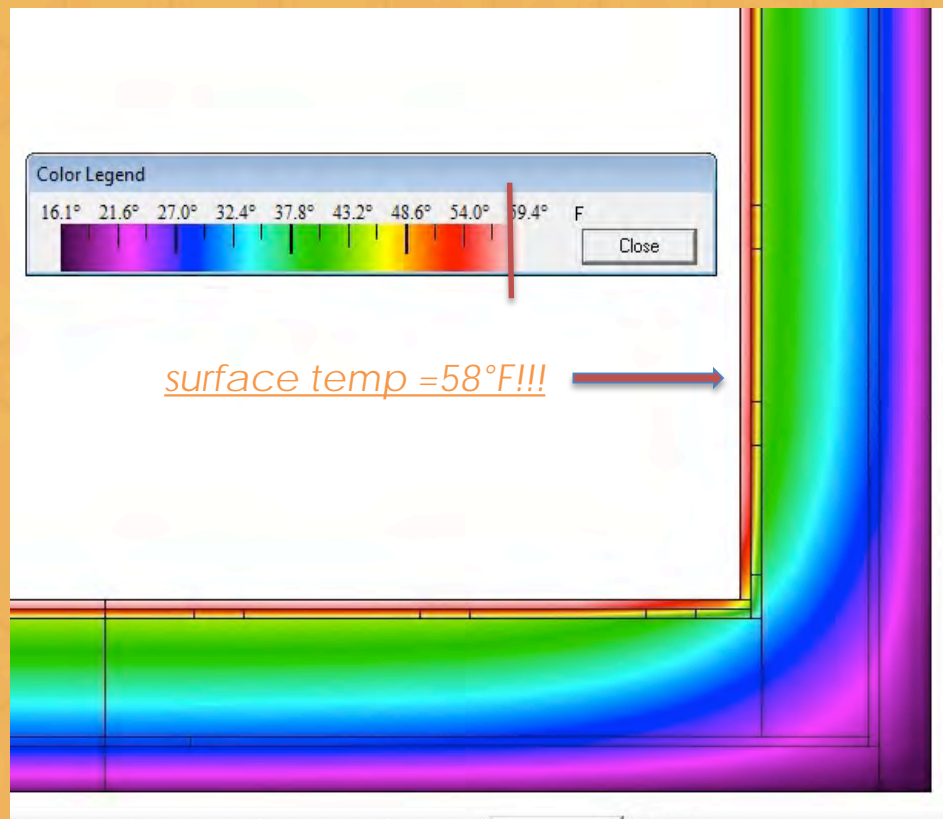
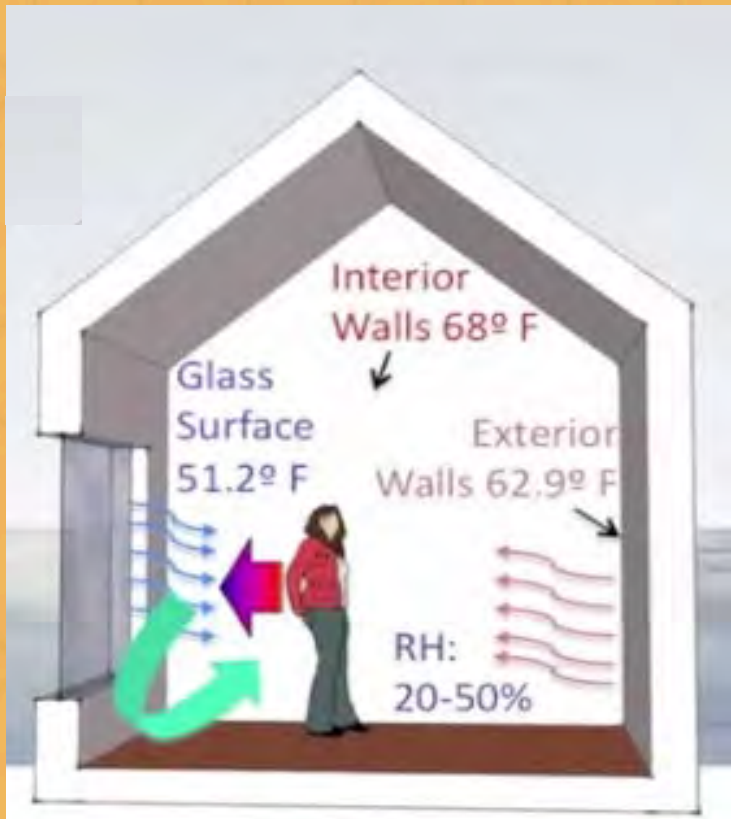


Dew point of interior air = @ 52.5°F



The entire furred out cavity is below dew point of interior air ! @ 53°F





# UNINSULATED MASONRY?

COMFORT FACTORS?  
 Air temp  
 RH  
 Air velocity  
Mean radiant surface temps

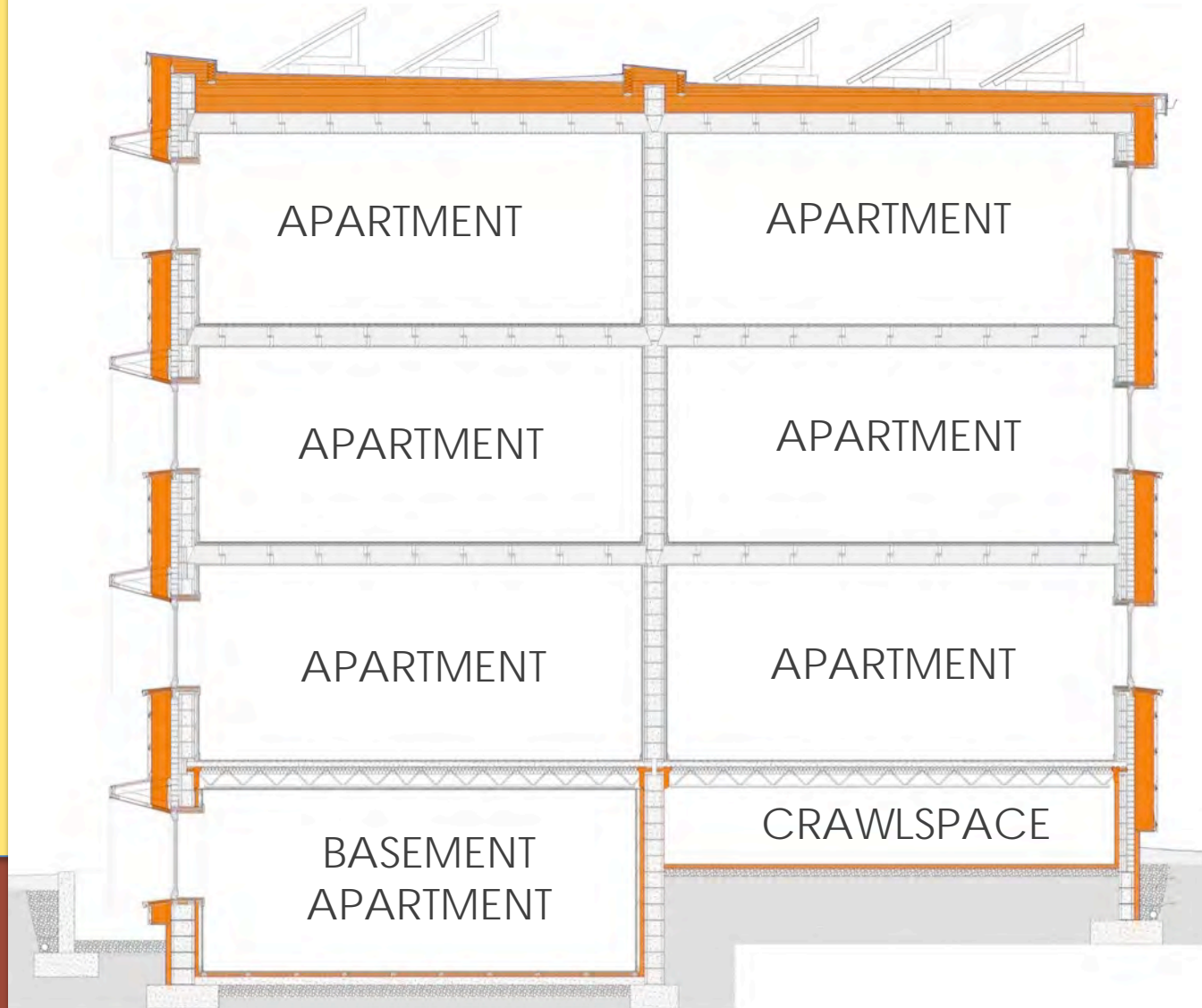
# ENTER: THE PH RETROFIT





ELIMINATE  
LOSS:  
(almost!)

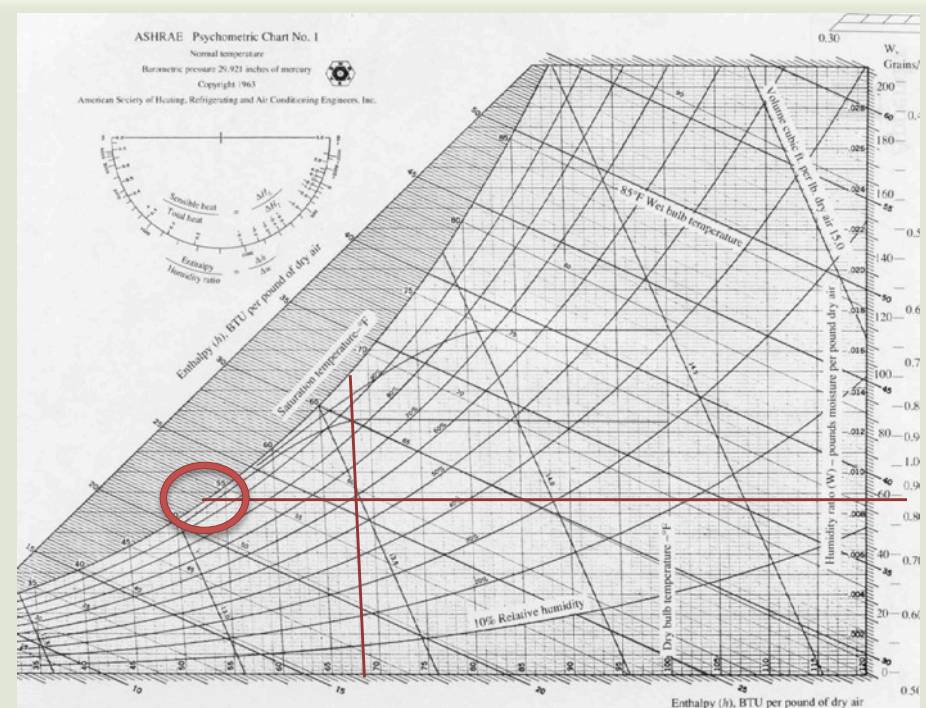
CONTINUOUS  
INSULATION  
DEFINING THE  
THERMAL ENVELOPE



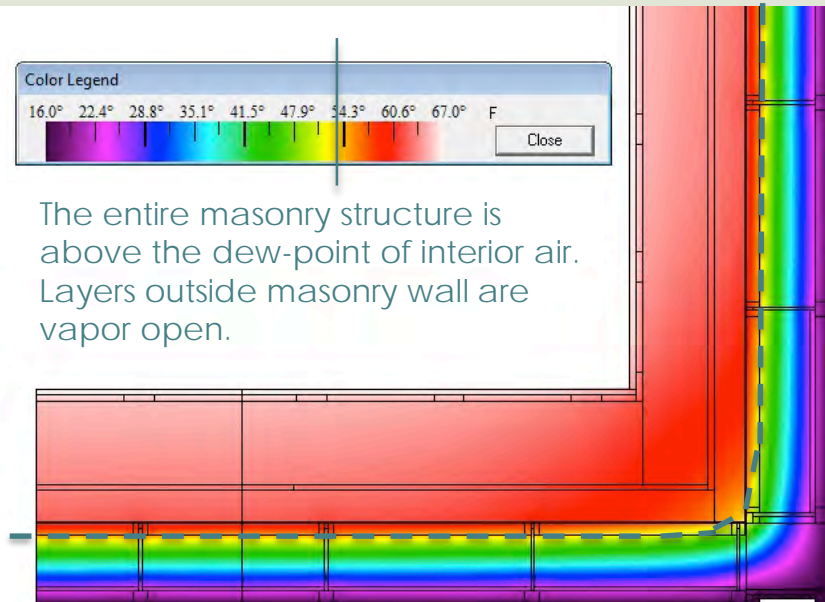
# ENVELOPE DESIGN + OCCUPANT HEALTH

RETROFIT-  
MANAGE  
CONDENSATION PLANE  
TEMPERATURES –

THIS WALL WILL NOT  
GROW MOLD



Dew point of interior air = @ 52.5°F



The entire masonry structure is  
above the dew-point of interior air.  
Layers outside masonry wall are  
vapor open.





# CASE STUDY: CONSTRUCTION PROCESS

# PRE- CONSTRUCTION MODEL/PROCESS

"Hey, could you give us some cost feedback on assemblies options?"

"Get all your "A-Team" subs in here and we will explain it all before they price it."

**"THAT MINERAL WOOL AND PROSOCO ARE UN-GODLY EXPENSIVE – YOU GOTTA GET THAT OUTTA THERE"**

"Why is this an add? I thought you said the mineral wool and Prosoco were ungodly expensive"

# ESTIMATING – HOW DO YOU PRICE SOMETHING NONE OF "YOUR GUYS" EVER HEARD OF??

**"PUT IN IN THE DRAWINGS AND I'LL PRICE IT"**

**"WE'RE GONNA PUT THIS OUT ON THE STREET."**

"Well it is not as robust, but if you are sure it will save us real money we can go with . . ."

**"MY GUYS HAVE NEVER DONE THIS– THEY WAY UNDER-BID IT"**



# PRE-CONSTRUCTION CHALLENGES

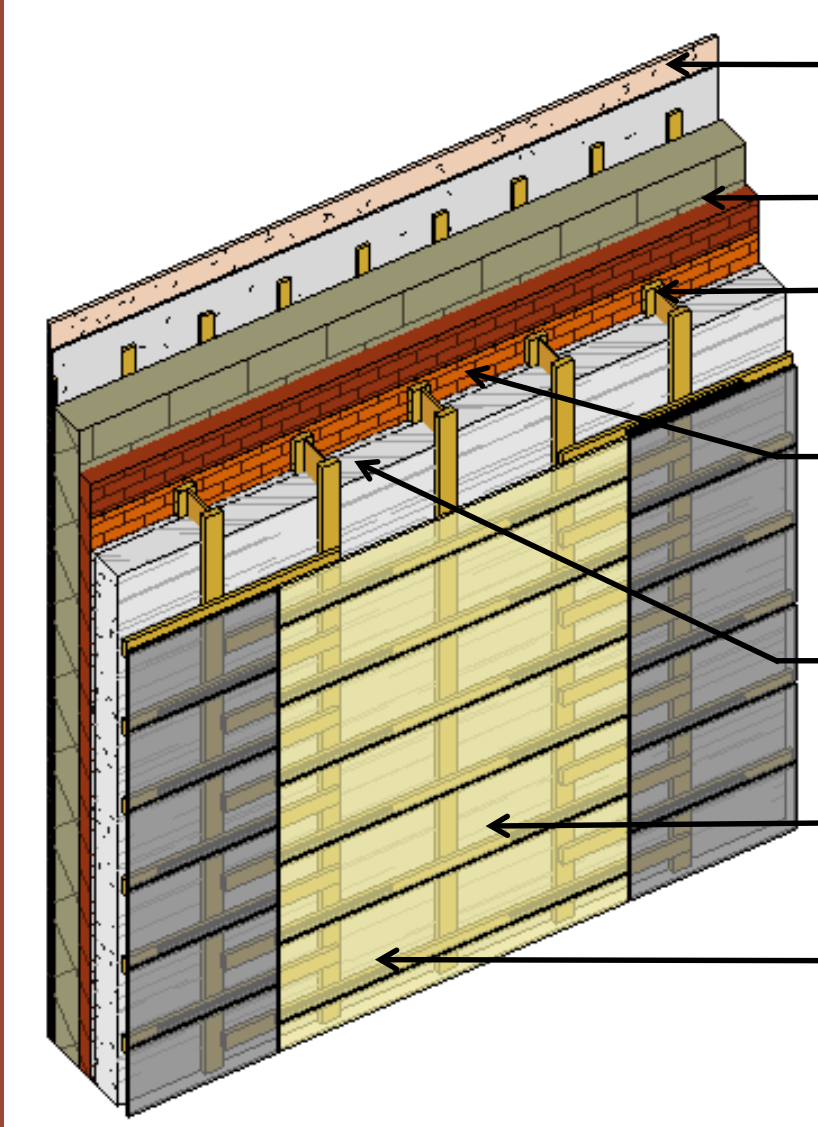
# SUBCONTRACTOR BUY-IN





# SUPER-INSULATED AND VAPOR OPEN

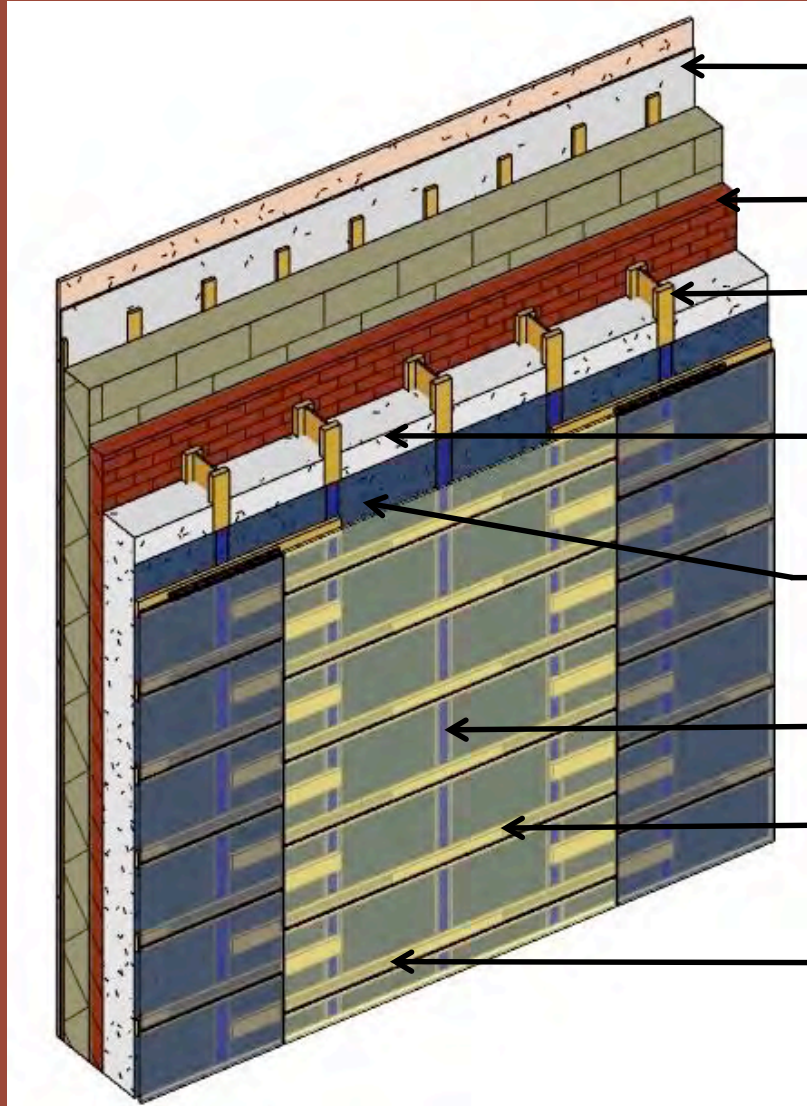
# PRE "VE" ENCLOSURE



- EXIST. PLASTER OVER GYP. BD. SUBSTRATE & VERT. 1X FURRING
- BRICK & CMU BACK-UP
- 9 ½" WD. 'I'-JOISTS @ 24" O.C., MECH. ATTACH. @ 36" O.C., STAGGERED
- FLUID-APPLIED AIR AND WATER RESISTIVE BARRIER
- 8" MINERAL WOOL INSULATION @ 6 LB./CU. FT. DENSITY
- HORIZ. 5/4 WD. FURRING @ 18" O.C., STAGGERED
- 5/8" FIBER CEMENT CLADDING ON PROPRIETARY CLIPS

# LESS ROBUST AND HARDER TO BUILD

# POST "VE" ENCLOSURE



- EXIST. PLASTER OVER GYP. BD. SUBSTRATE & VERT. 1X FURRING
- BRICK & CMU BACK-UP
- 9 1/2" WD. 'I'-JOISTS @ 24" O.C., MECH. ATTACH. @ 36" O.C., STAGGERED
- 2.2 LBS./CU. FT. DENSITY SPRAY-APPLIED FIBERGLASS
- **REINF. WRB SERVES AS AIR-TIGHT LAYER**
- VERT. 2 3/8" W. AIR SEALING TAPE
- HORIZ. 5/4 WD. FURRING @ 18" O.C., STAGGERED
- 5/8" FIBER CEMENT CLADDING ON PROPRIETARY CLIPS





# THE ROOF RETROFIT: AN AIR SEALING AND SEQUENCING CHALLENGE





**THE ROOF RETROFIT: AN AIR  
SEALING AND SEQUENCING  
CHALLENGE**





# CREATING THE INSULATION CAVITY



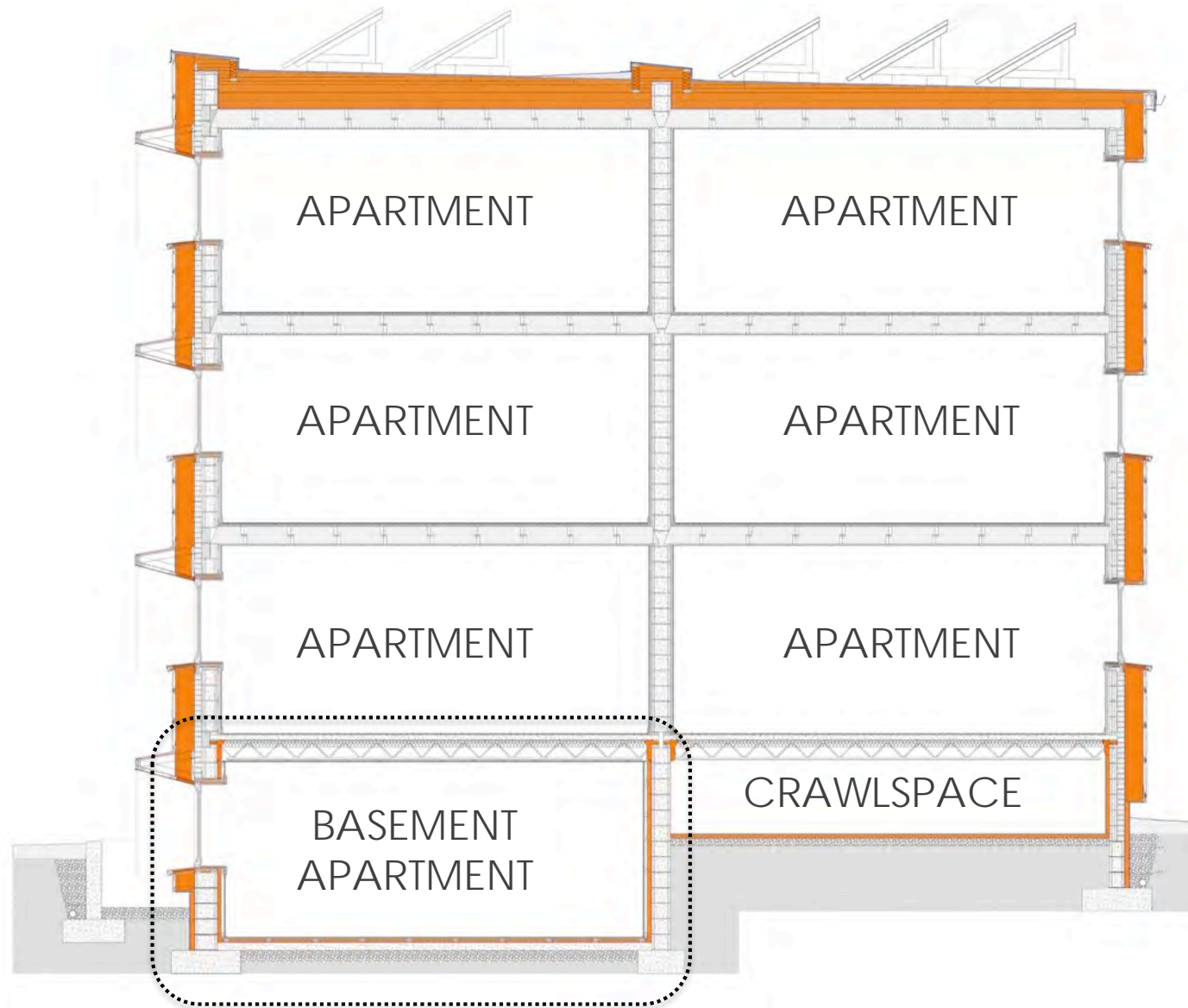
# AIR-TIGHTNESS: NOW TO THE EXTERIOR







**DETAILS AS A RESULT OF  
"VALUE-ENGINEERING"**



**CHALLENGE:**  
BASEMENT  
TREATMENT



# CHALLENGES WITH BUILDING

...CAPILLARY...





# CHALLENGES WITH BUILDING

...AND HYDROSTATIC  
MOISTURE...





**UTILIZE HARDY  
CONTROL LAYERS**





# CRAWLSPACE INSULATION AND VAPOR CONTROL SEQUENCE



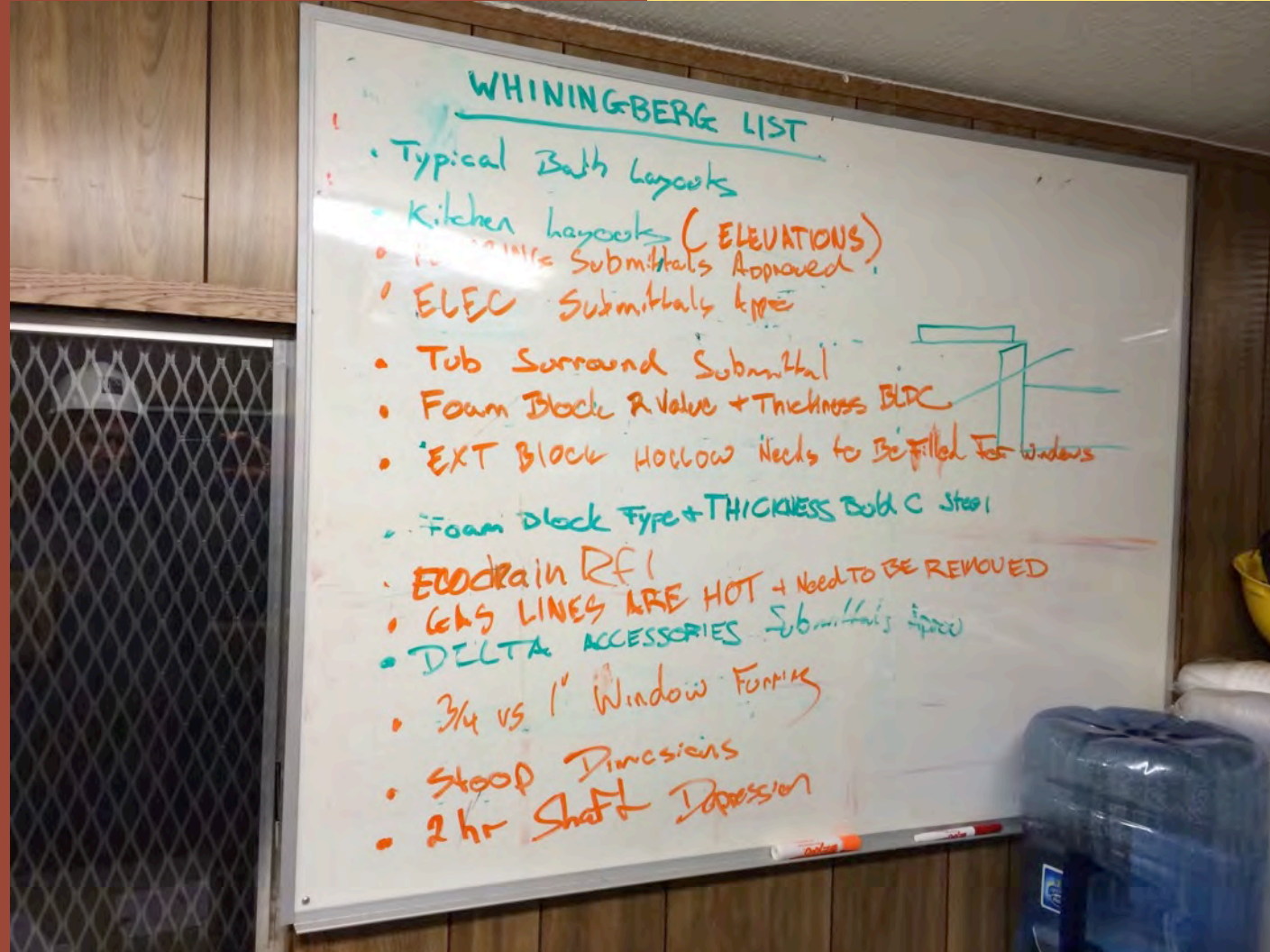


# CRAWLSPACE INSULATION AND VAPOR CONTROL SEQUENCE



# CONSTRUCTION CHALLENGES

# COORDINATION INTENSITY



# CONSTRUCTION CHALLENGES

# SUBSTITUTION REQUESTS





# CONSTRUCTION CHALLENGES

# TEMPORARY MATERIAL PROTECTION AND SEQUENCE





# CONSTRUCTION CHALLENGES

# LACK OF SUBCONTRACTOR CONTROL





# CONSTRUCTION CHALLENGES

# INSTALLATION QUALITY



**"TRUST, BUT VERIFY" - EVERYTHING**



# FIELD CONDITION CHALLENGES

# MOCK-UP







# FIELD CONDITION CHALLENGES

# MOCK-UP





# CONSTRUCTION CHALLENGES

# AHH.... ASSIMILATION

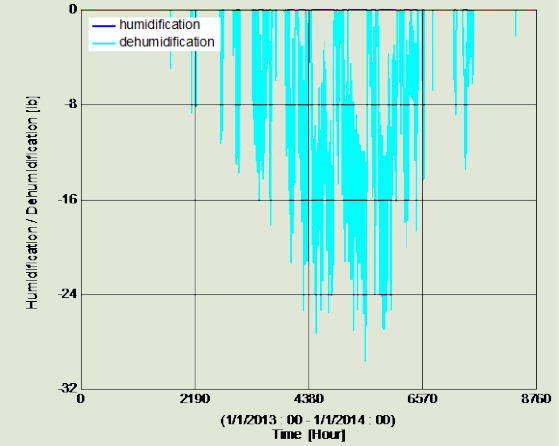
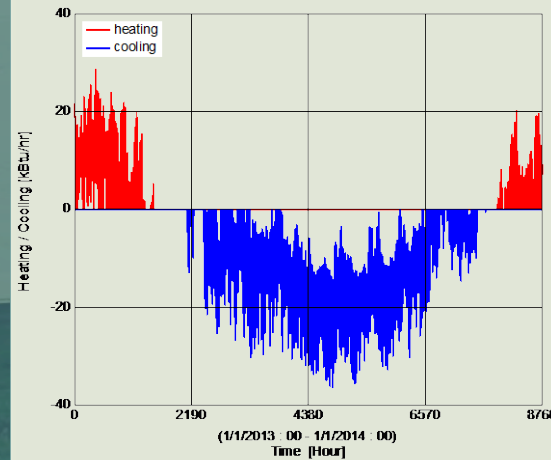
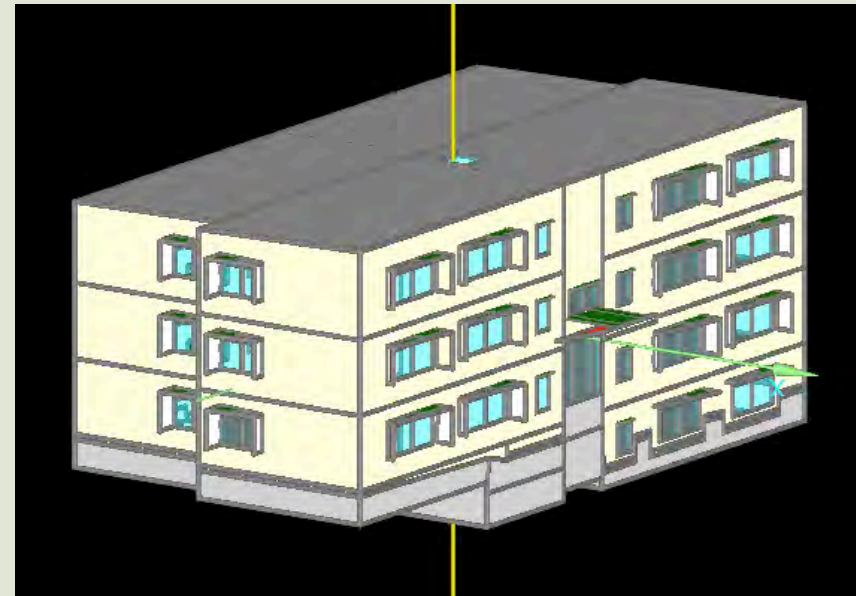




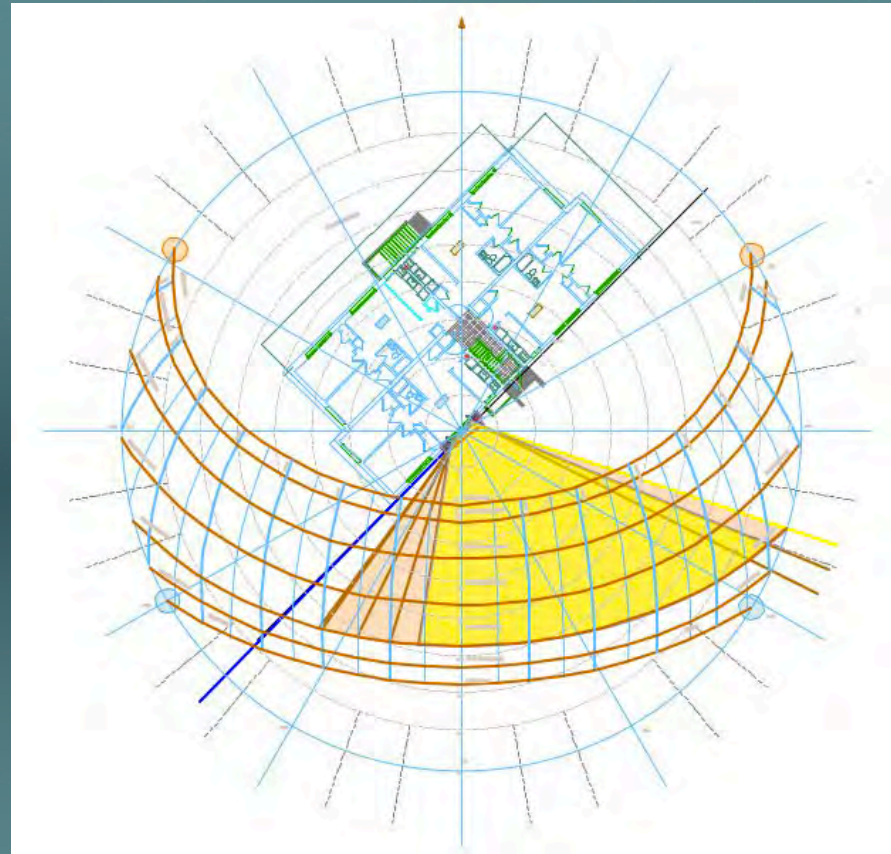
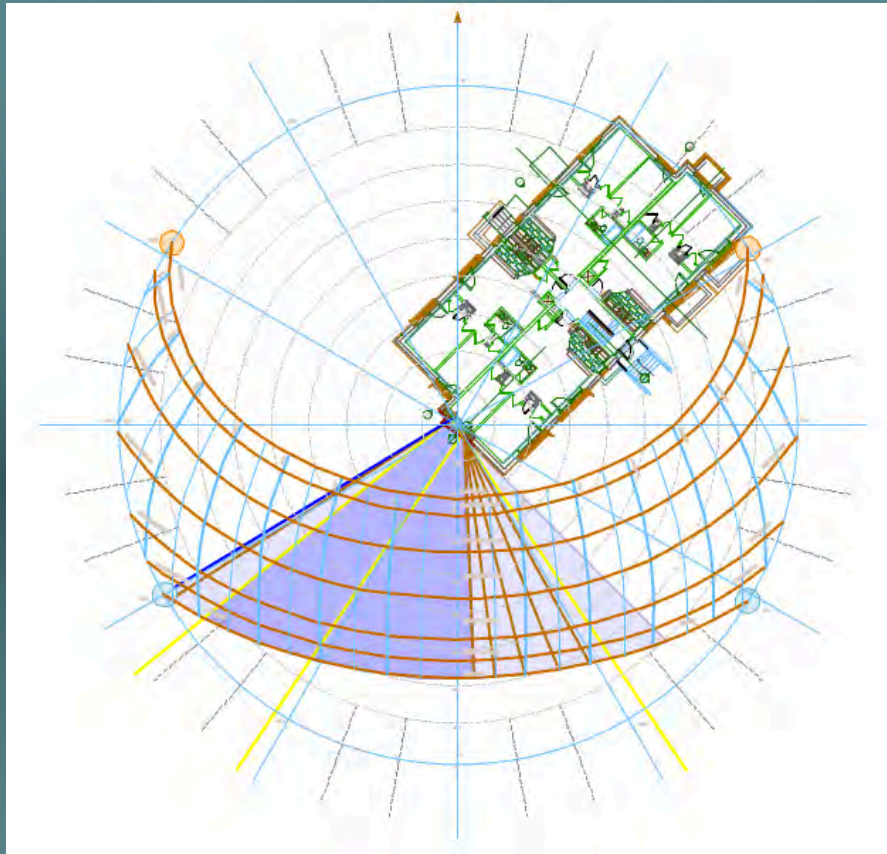
# RESULTS:



SMALL SYSTEMS,  
LOW LOADS  
IMPROVED COMFORT  
AFFORDABILITY  
REDUCED CARBON LOAD

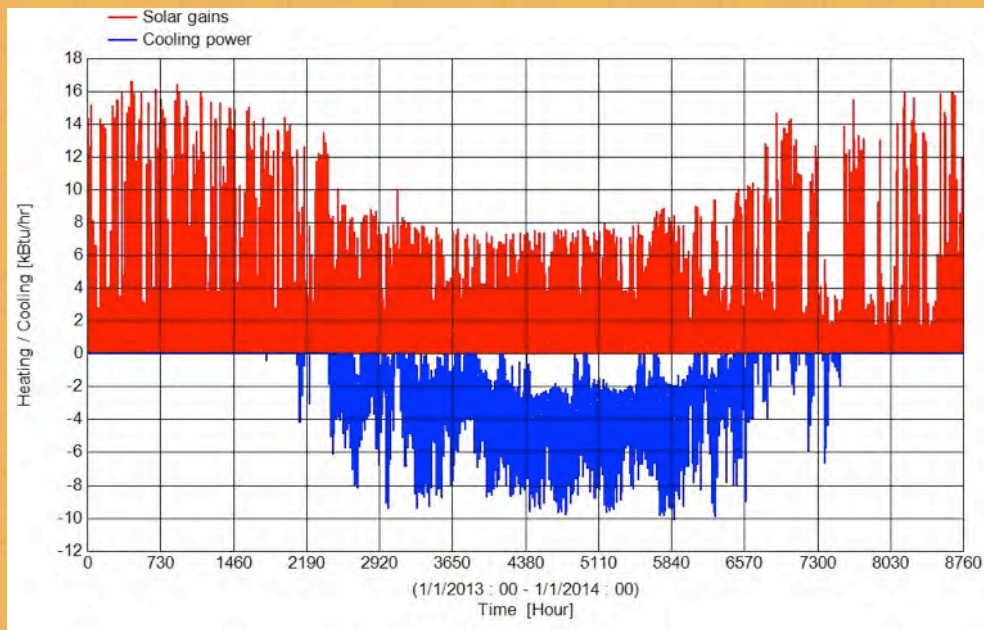
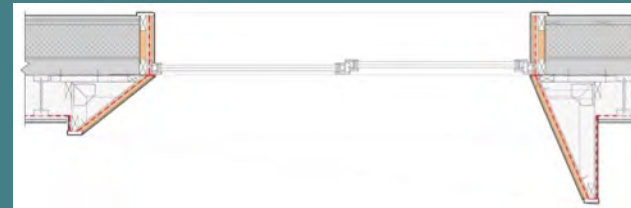
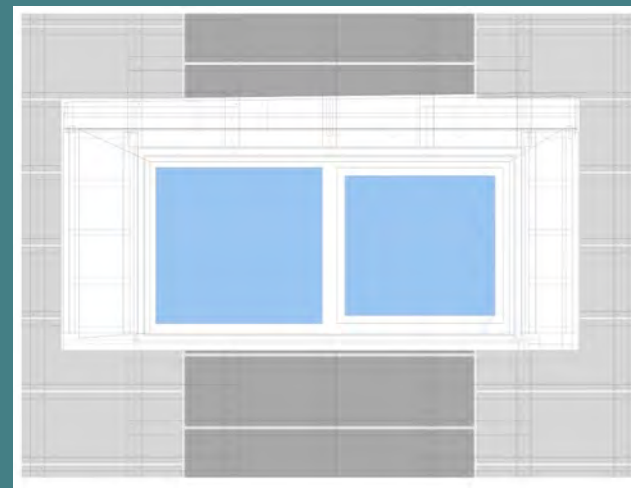
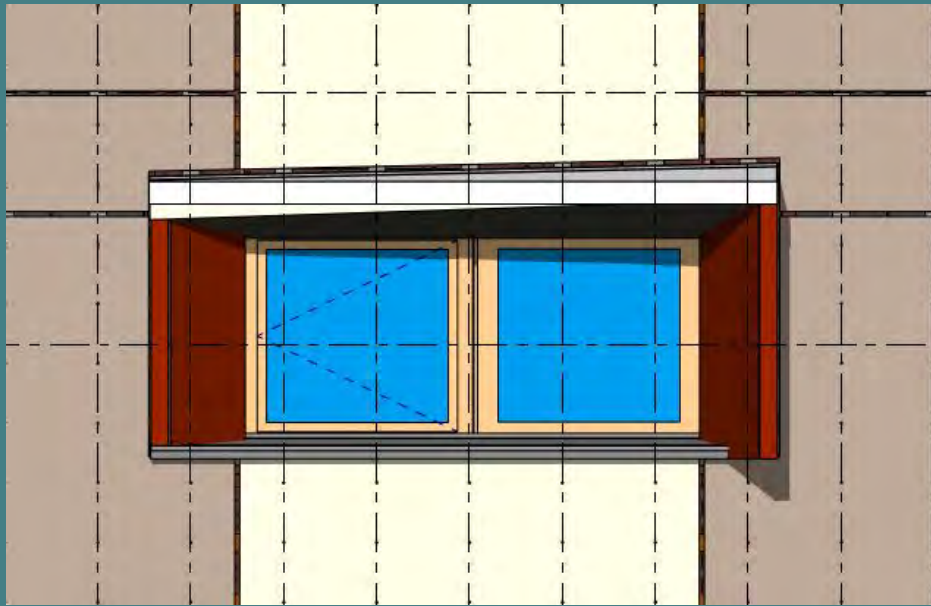


# PASSIVE MEASURES MATTER!



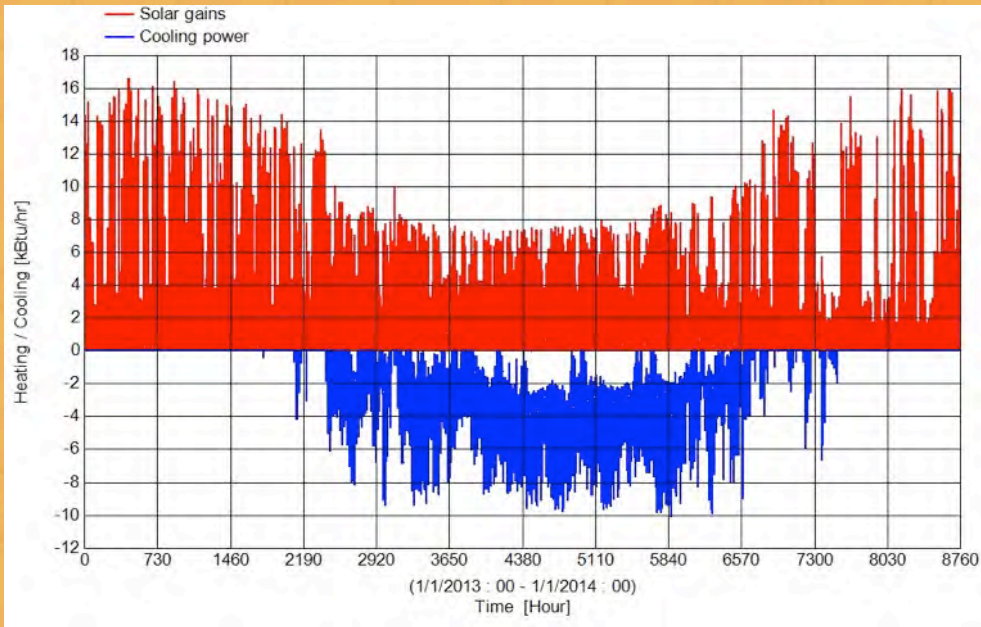
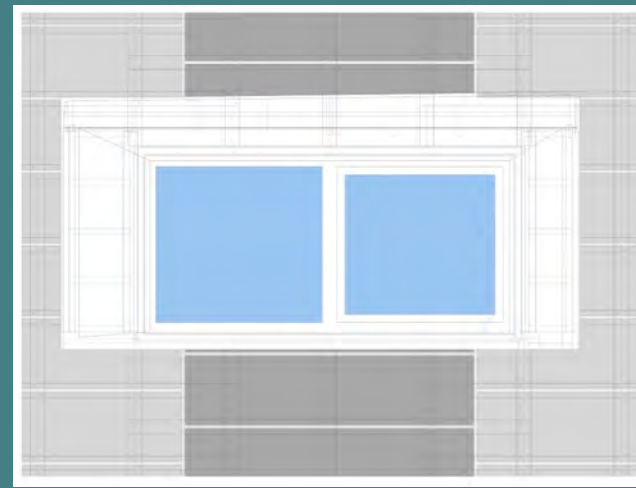
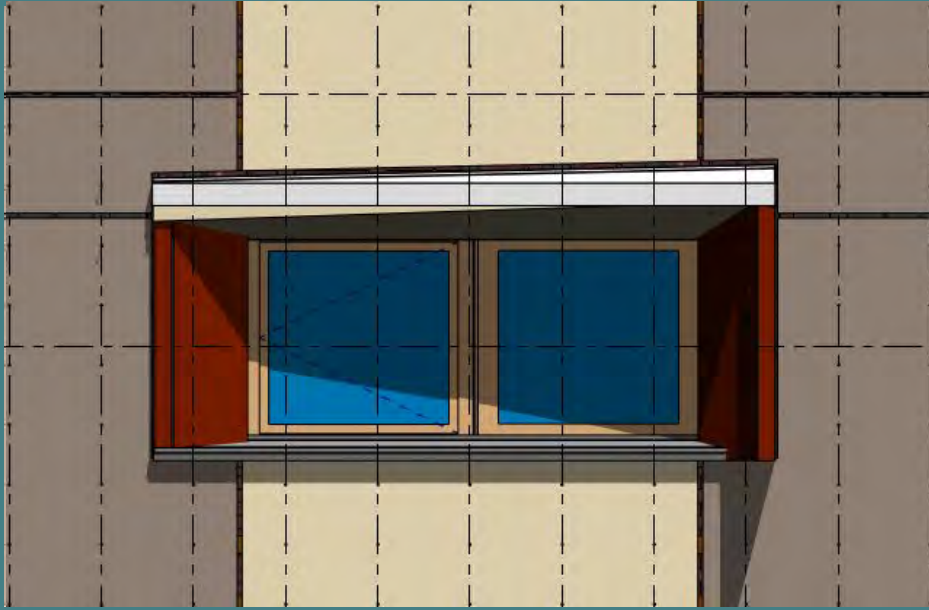
ASYMMETRICAL LOADS AND  
COMFORT RISKS





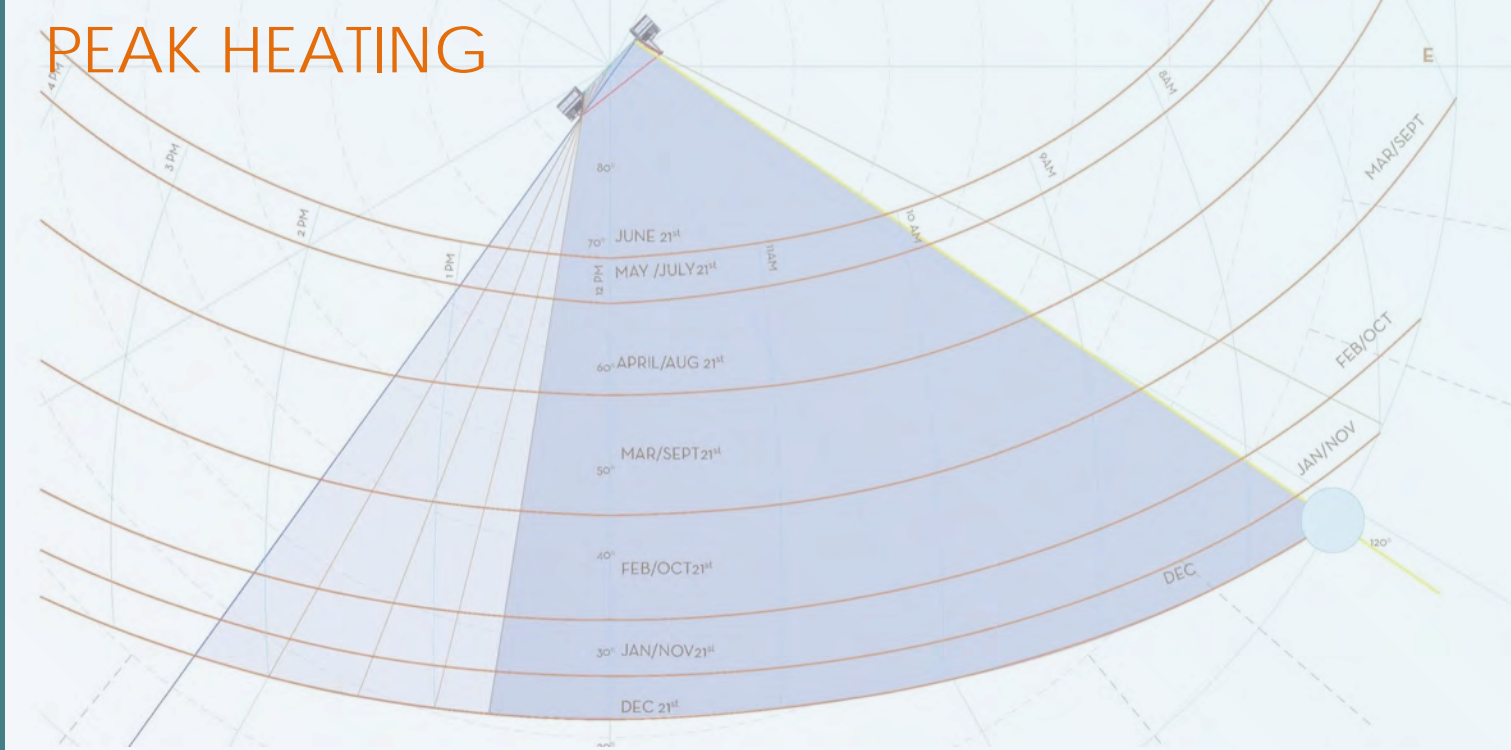
**SOLAR GAIN  
WHEN YOU  
WANT IT**



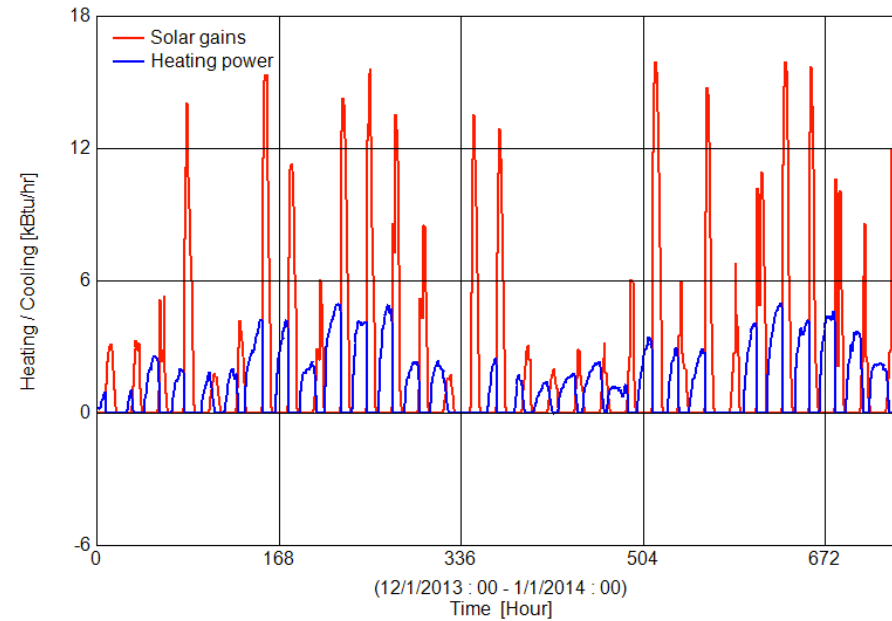
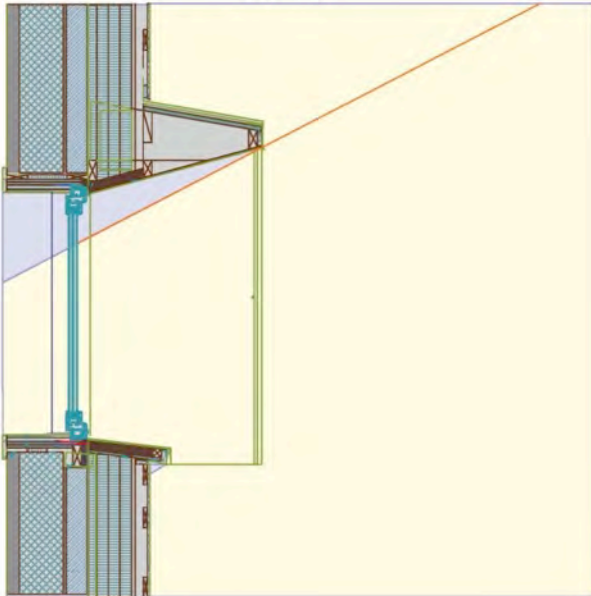


**SHADING  
WHEN YOU  
DON'T**

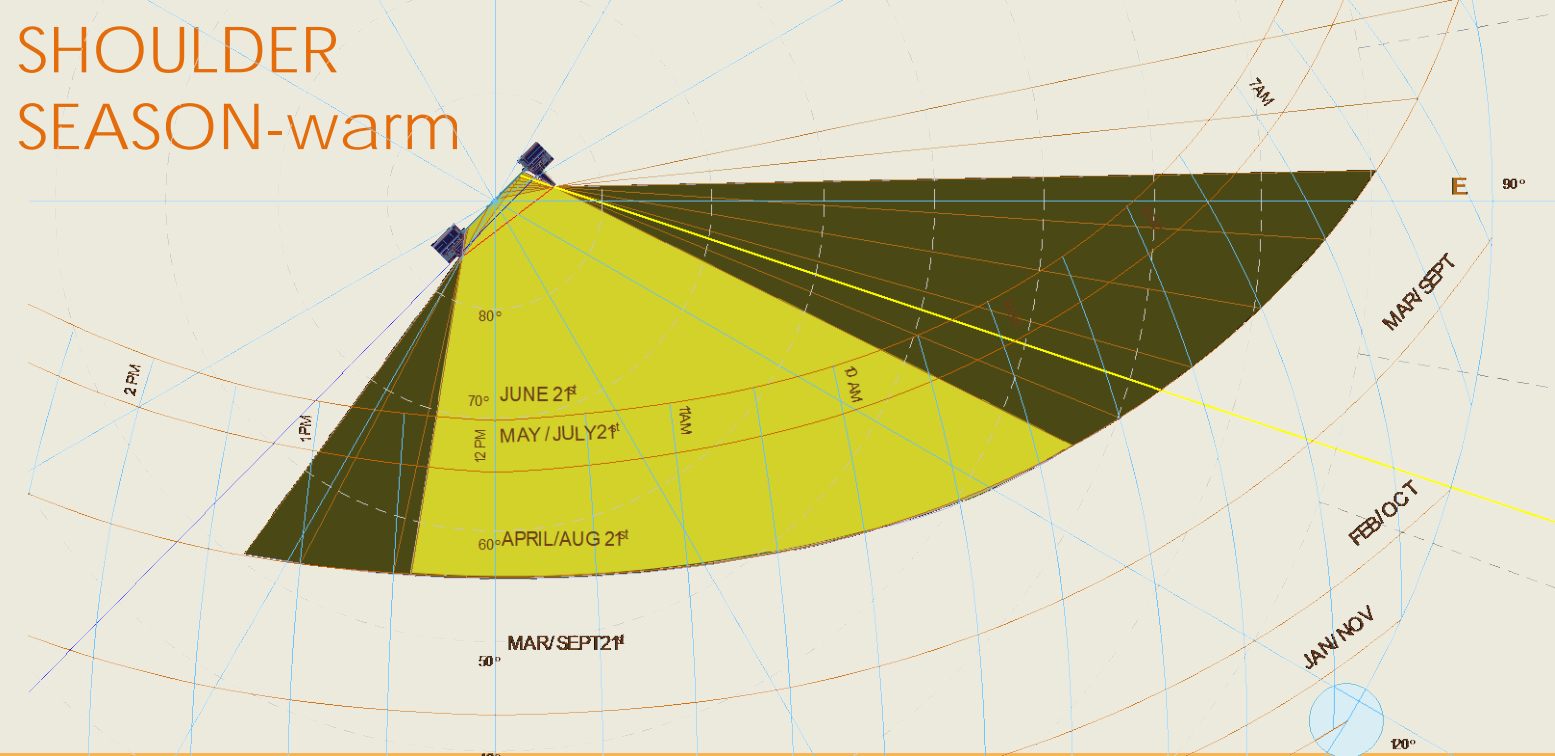
# PEAK HEATING



december

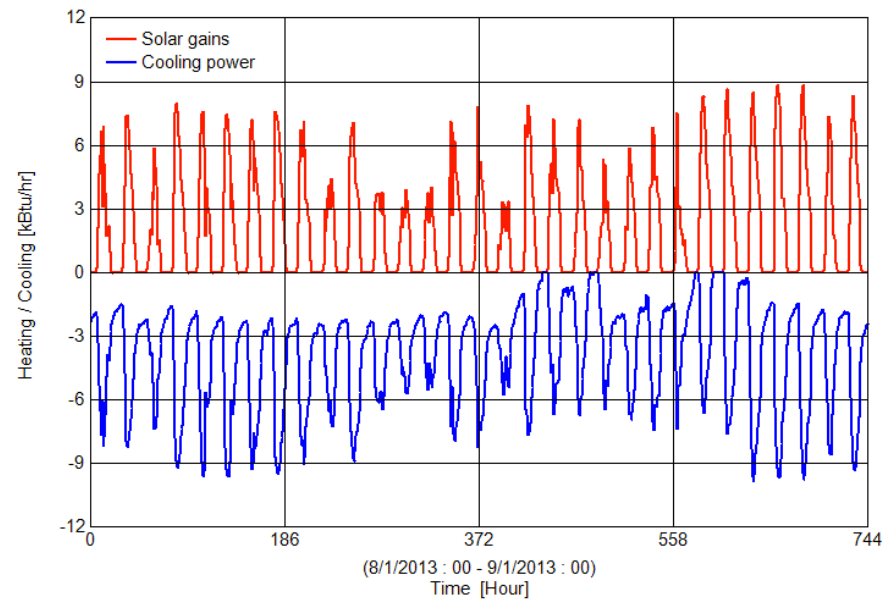
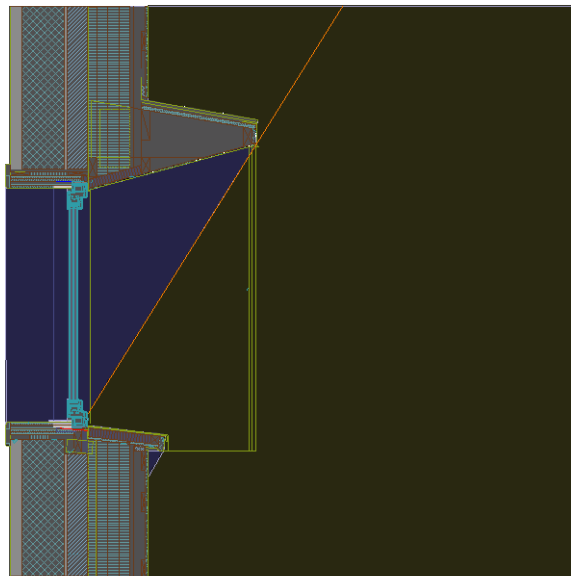


# SHOULDER SEASON-warm



April / August

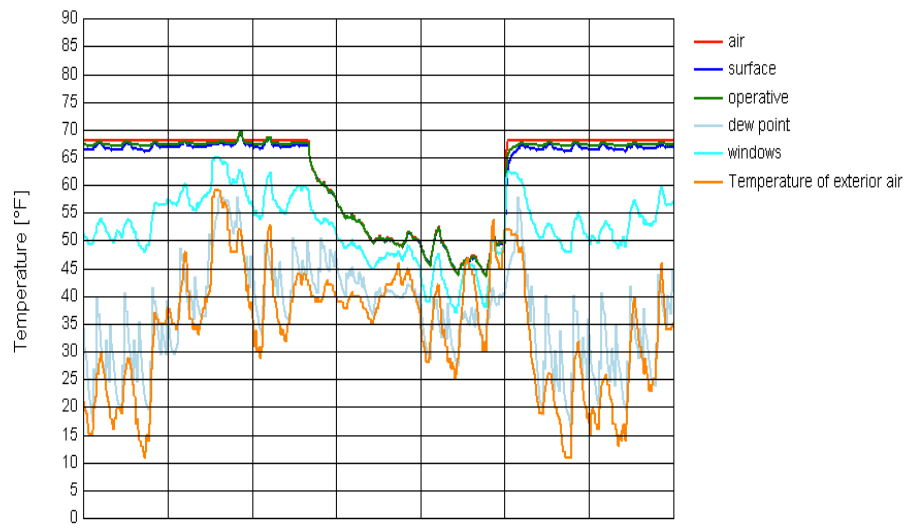
Solar Gain / cooling August



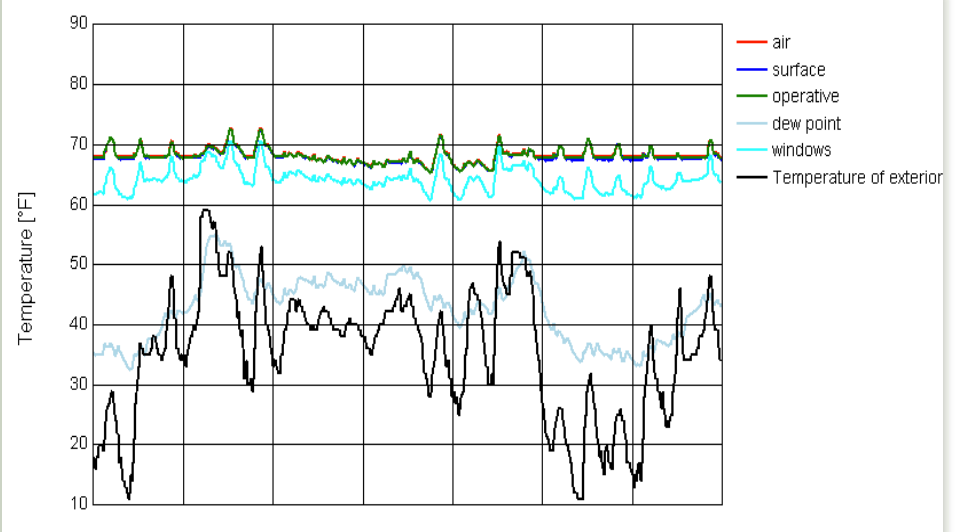




**IT WORKS**



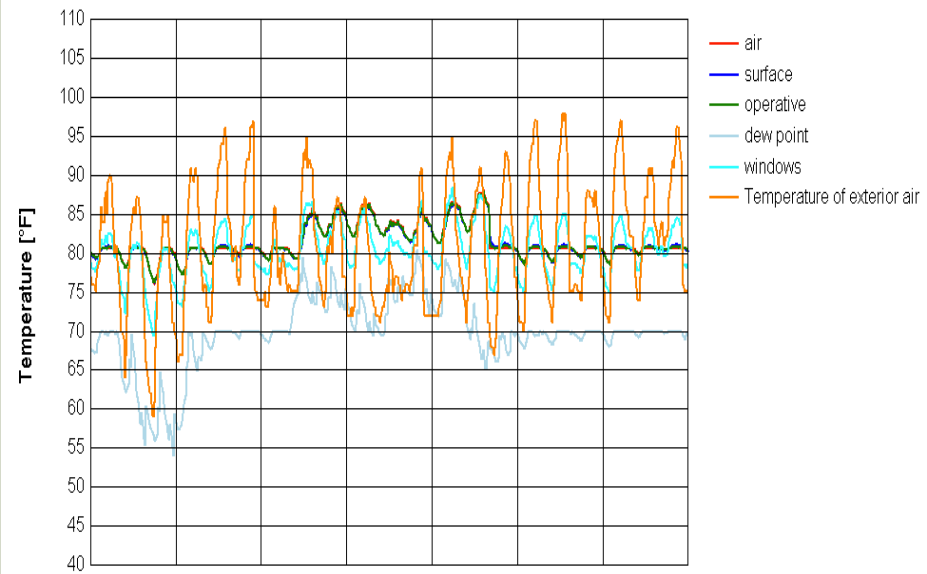
Single family 2 BR – typical row-home



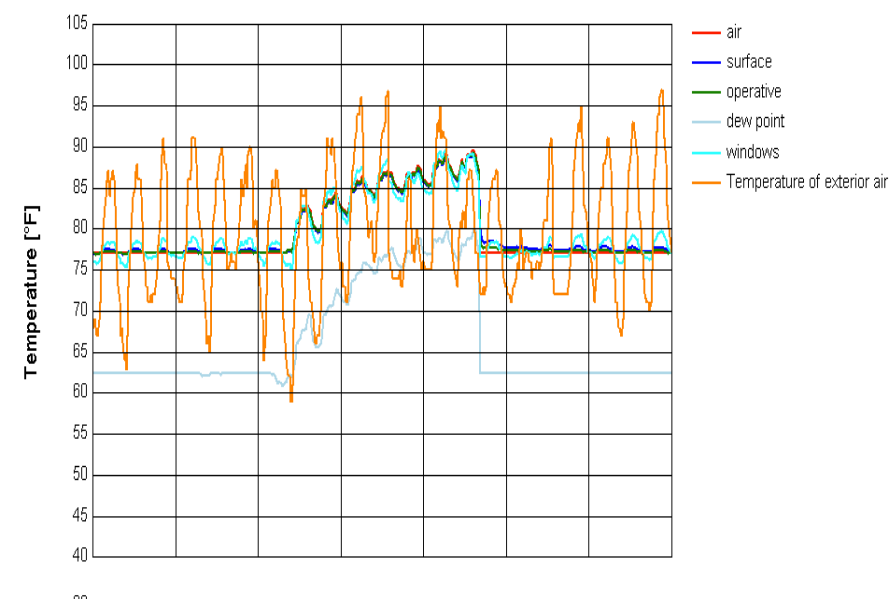
Multi-family– retrofit

ONE WEEK POWER  
OUT IN DECEMBER:

HIGH PERFORMANCE  
ENVELOPE MAINTAINS  
COMFORT AND SAFETY



Single family 2 BR – typical row-home



Multi-family– retrofit

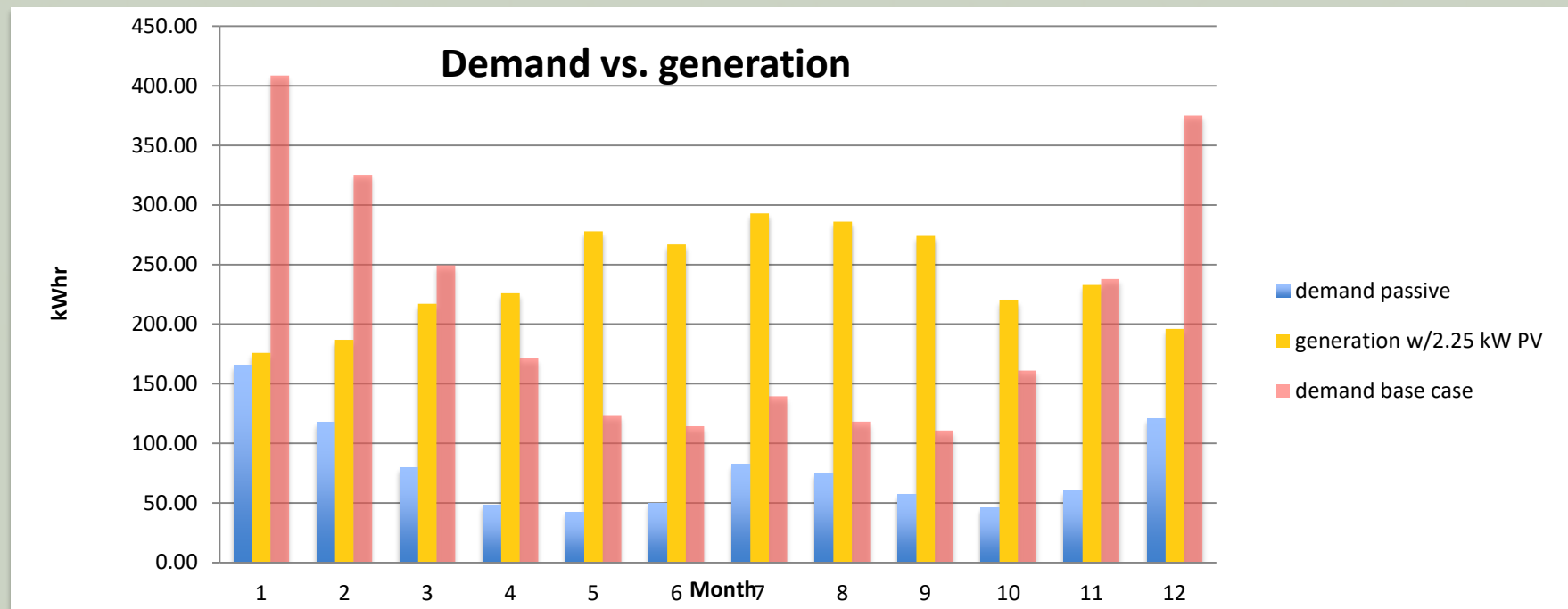
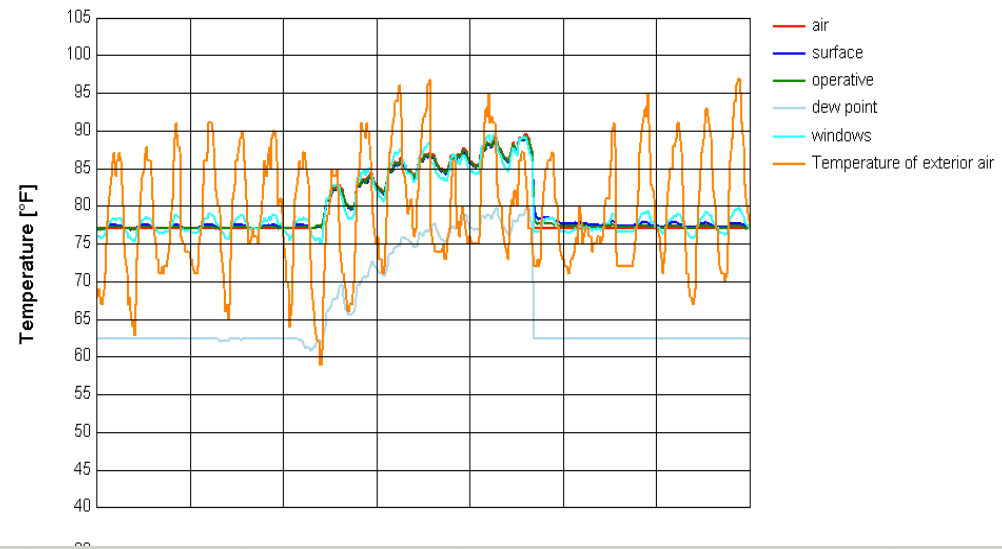
## ONE WEEK POWER OUTAGE IN JULY:

INTERNAL HEAT GAINS AND SOLAR GAIN DRIVE INCREASE IN TEMPERATURES



# ONE WEEK POWER OUTAGE IN JULY:

BUT . . .  
THAT IS WHEN WE HAVE  
SOLAR AVAILABLE



# RESULTS:

## DEEP ENERGY REDUCTIONS

### ENERGY

- 6KBTU/SF.YR EUI
- 2988 KW/OCCUPANT PER YEAR PRIMARY ENERGY
- \_\_\_% REDUCED ENERGY DEMAND FROM BENCHMARK MODEL



## THE FIRST PASSIVE HOUSE, RETROFIT APARTMENT BUILDING IN THE US

### BUILDING INFORMATION

Category:	<b>Residential</b>
Status:	<b>In planning</b>
Building type:	<b>New construction</b>
Year of construction:	
Units:	<b>13</b>
Number of occupants:	<b>24.9 (Verification)</b>



### Building geometry

Enclosed volume:	<b>119667 ft<sup>3</sup></b>
Total area envelope:	<b>15909.7 ft<sup>2</sup></b>
AV ratio:	<b>0.1 1/ft</b>
Floor area:	<b>9379.9 ft<sup>2</sup></b>

### PASSIVEHOUSE REQUIREMENTS

Certificate criteria: **PHIUS+ 2015 Standard**

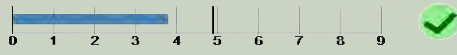
#### Heating demand

specific:	<b>3.2 kBtu/ft<sup>2</sup>yr</b>
target:	<b>4.4 kBtu/ft<sup>2</sup>yr</b>
total:	<b>30049.11 kBtu/yr</b>



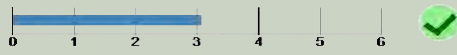
#### Cooling demand

specific:	<b>3.81 kBtu/ft<sup>2</sup>yr</b>
target:	<b>4.9 kBtu/ft<sup>2</sup>yr</b>
total:	<b>35702.04 kBtu/yr</b>
latent:	<b>2.05 kBtu/ft<sup>2</sup>yr</b>



#### Heating load

specific:	<b>3.07 Btu/hr ft<sup>2</sup></b>
target:	<b>4 Btu/hr ft<sup>2</sup></b>
total:	<b>28842.1 Btu/hr</b>



#### Cooling load

specific:	<b>2.18 Btu/hr ft<sup>2</sup></b>
target:	<b>4.6 Btu/hr ft<sup>2</sup></b>
total:	<b>20479.97 Btu/hr</b>



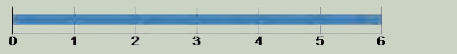
#### Primary energy

specific:	<b>2988 kWh/Person yr</b>
target:	<b>6200 kWh/Person yr</b>
total:	<b>253834.21 kBtu/yr</b>



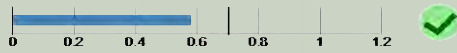
#### Site energy

total:	<b>6 kBtu/ft<sup>2</sup>yr</b>
building systems:	<b>64.08 kBtu/yr</b>
photovoltaic savings:	<b>6.42 kBtu/ft<sup>2</sup>yr</b>

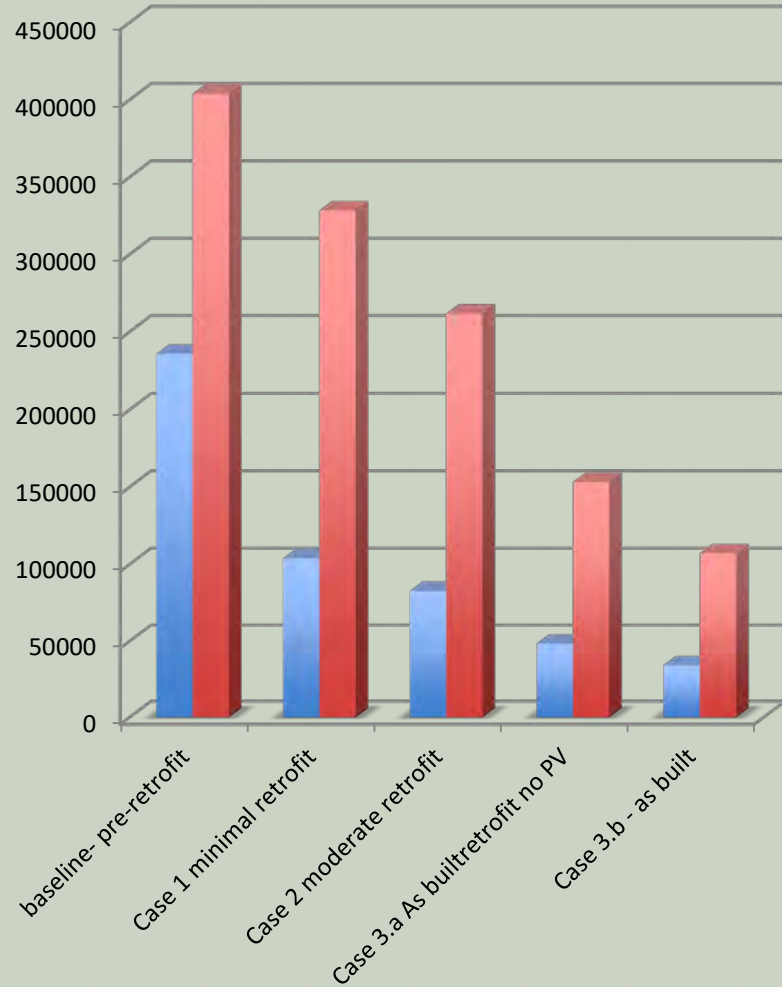


#### Air tightness

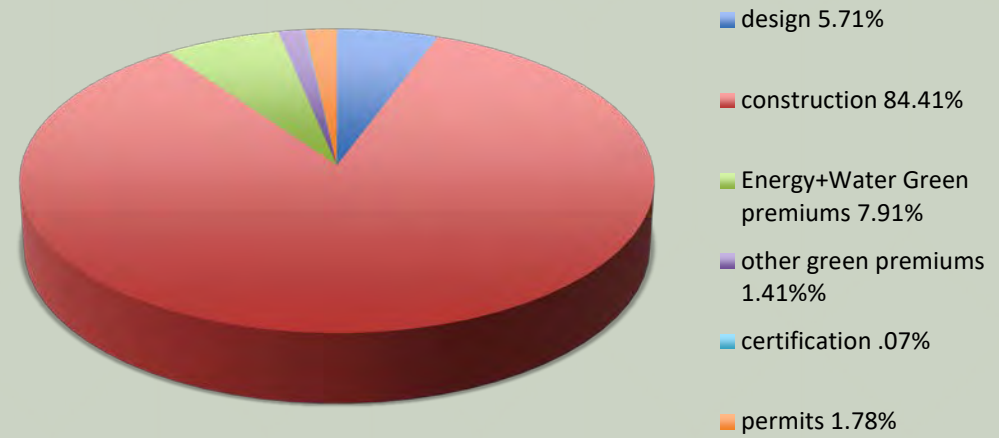
ACH50:	<b>0.58 1/hr</b>
target:	<b>0.7 1/hr</b>
CFM50 per envelope area:	<b>0.04 cfm/ft<sup>2</sup></b>
target:	<b>0.05 cfm/ft<sup>2</sup></b>



## percent of total cost (\$7,003,330.00)



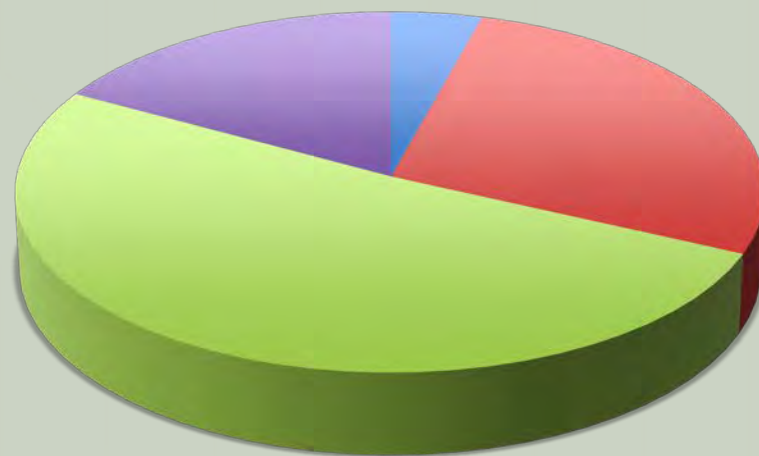
■ site energy kWhr  
 ■ source energy kWhr



PROJECTED SAVINGS OF CASES:  
 EXISTING, MINIMAL, MODERATE, AS BUILT



**green measures related cost  
\$592,000.00**



■ design premium 4.22%

■ renewable energy 27.36%

■ Passive and design related energy and water measures 50.68%

■ other green measures 16.8%

**COST OF GREEN MEASURES:  
PASSIVE MEASURES vs. RENEWABLES -- \$ / kWh SAVED**



THANK YOU

QUESTIONS?

# Characteristics of Metrics in 3 Case Studies



	Enterprise Green Communities	Zero Net Energy Ready	Passive House
<b>PROJECT TYPE</b>	<b>2 Properties, Major Rehab</b>	<b>1 Property w/ 8 buildings, New Construction</b>	<b>1 Property w/ 3 buildings, Major Rehab</b>
Achieved HERS rating	Range 78 - 85	Buildings range 0 - 32	Not applicable
Achieved ACH @ 50 Pascals	Unit types range 8 - 15	Buildings range 1.3 - 1.7	Average 0.6, ranging from 0.5 – 0.7
Renewable Energy?	Solar added on 1 property afterwards	Yes, was included	Yes, was included
Durability & Health Benefits	Reduced toxins; added on-site rainwater retention with bio-swales	Envelope retained heat during 4-day winter power failure; design drove high IAQ	Removed moisture problems with ERV and added moisture barrier within building envelope