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**Property Utility
Benchmarking Report**

New Insights on Increasing Asset Value

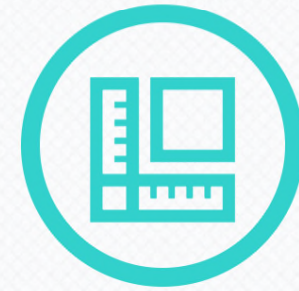
WegoWise has helped building owners and managers track and analyze...



10.9 Million
bills



55,351
buildings



1.79 Billion
square feet



472 Billion
gallons



3.22 Billion
therms



44.1 Billion
kWh

**Is this actually working?
Are we doing any good?**

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Are we doing any good?**

(Yes!)

Basic methodology

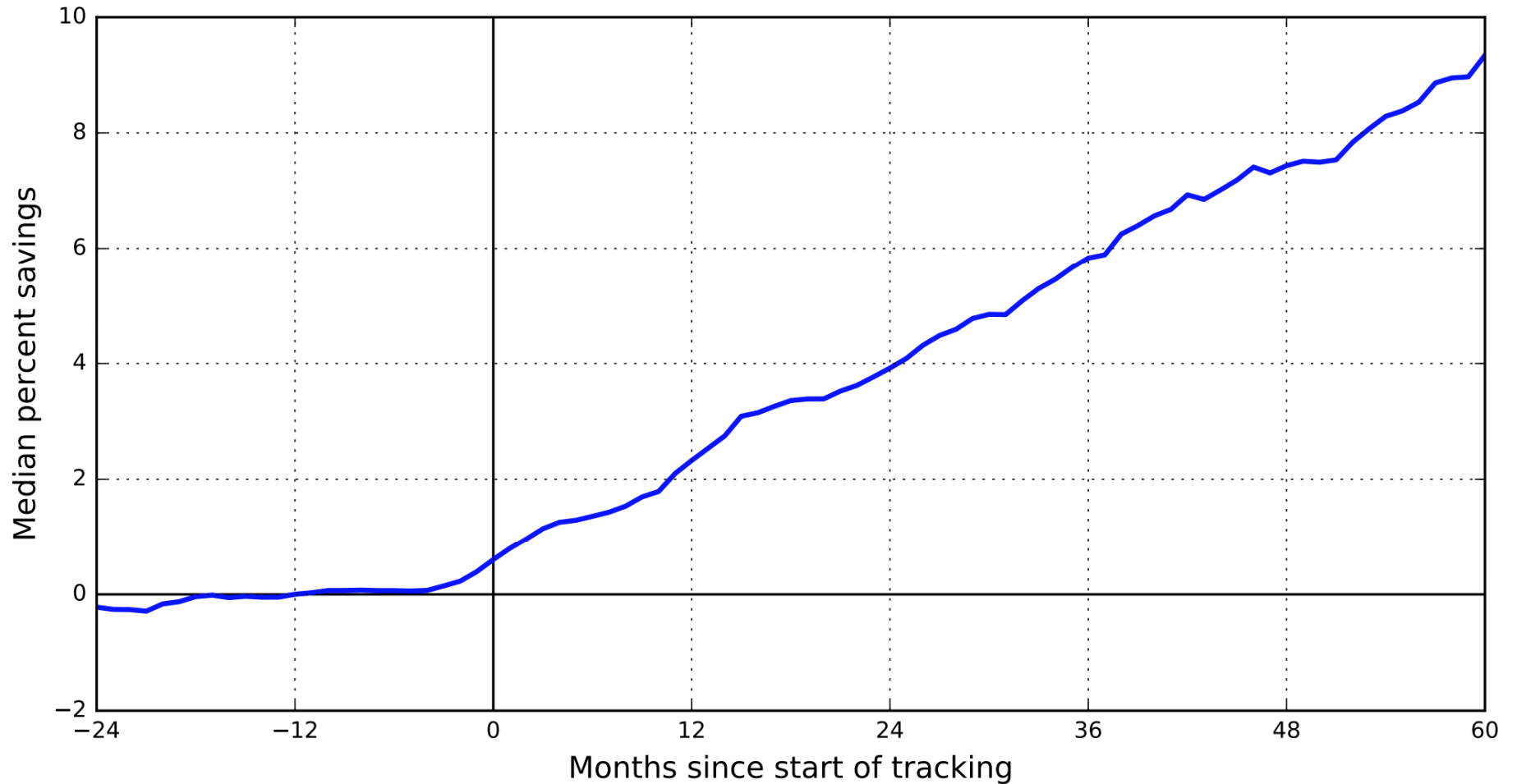
Core analysis at level of individual utility accounts

Weather normalized; ensure proper model fit

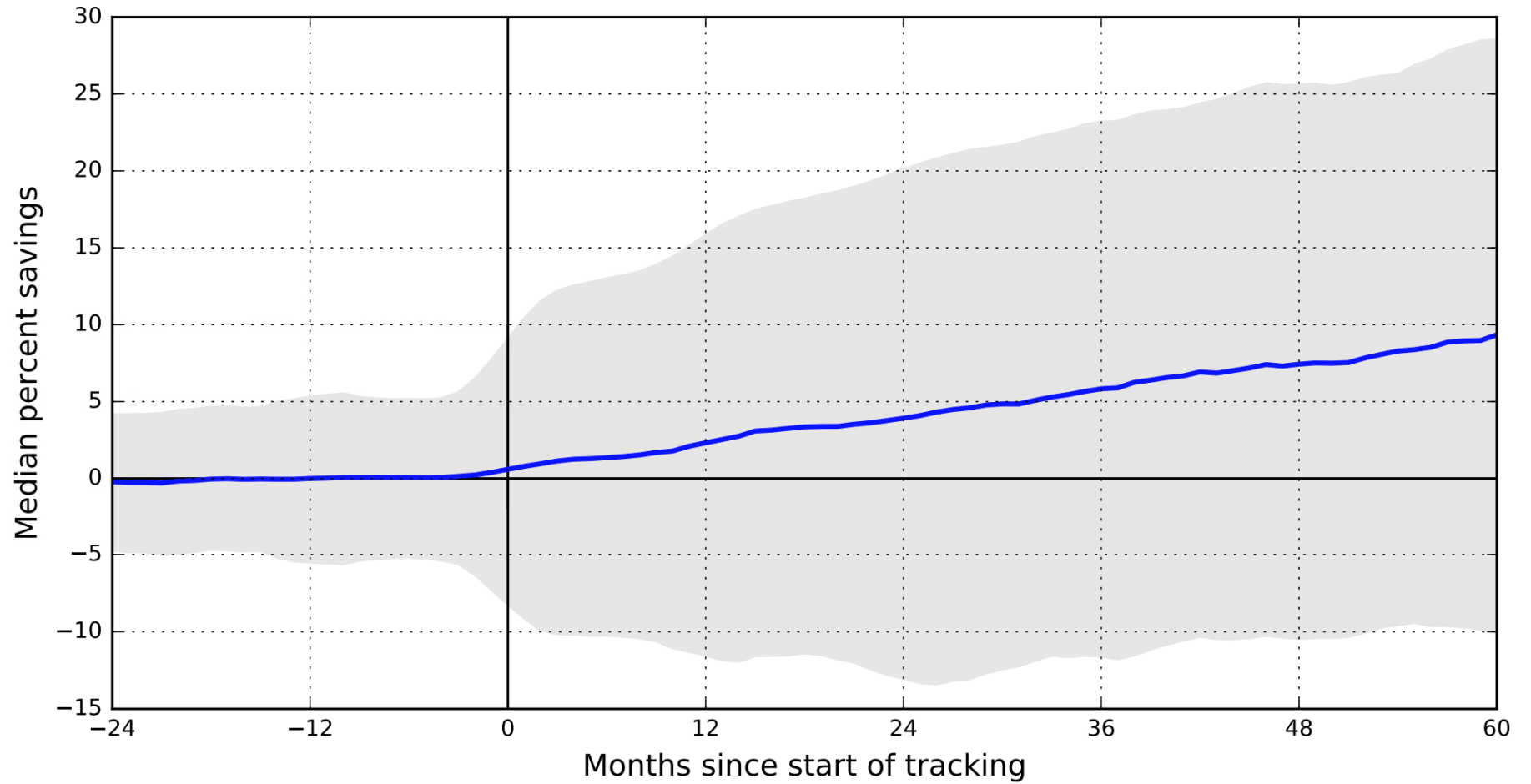
What is the consumption vs. what it would have been based on pre-WegoWise modeling?



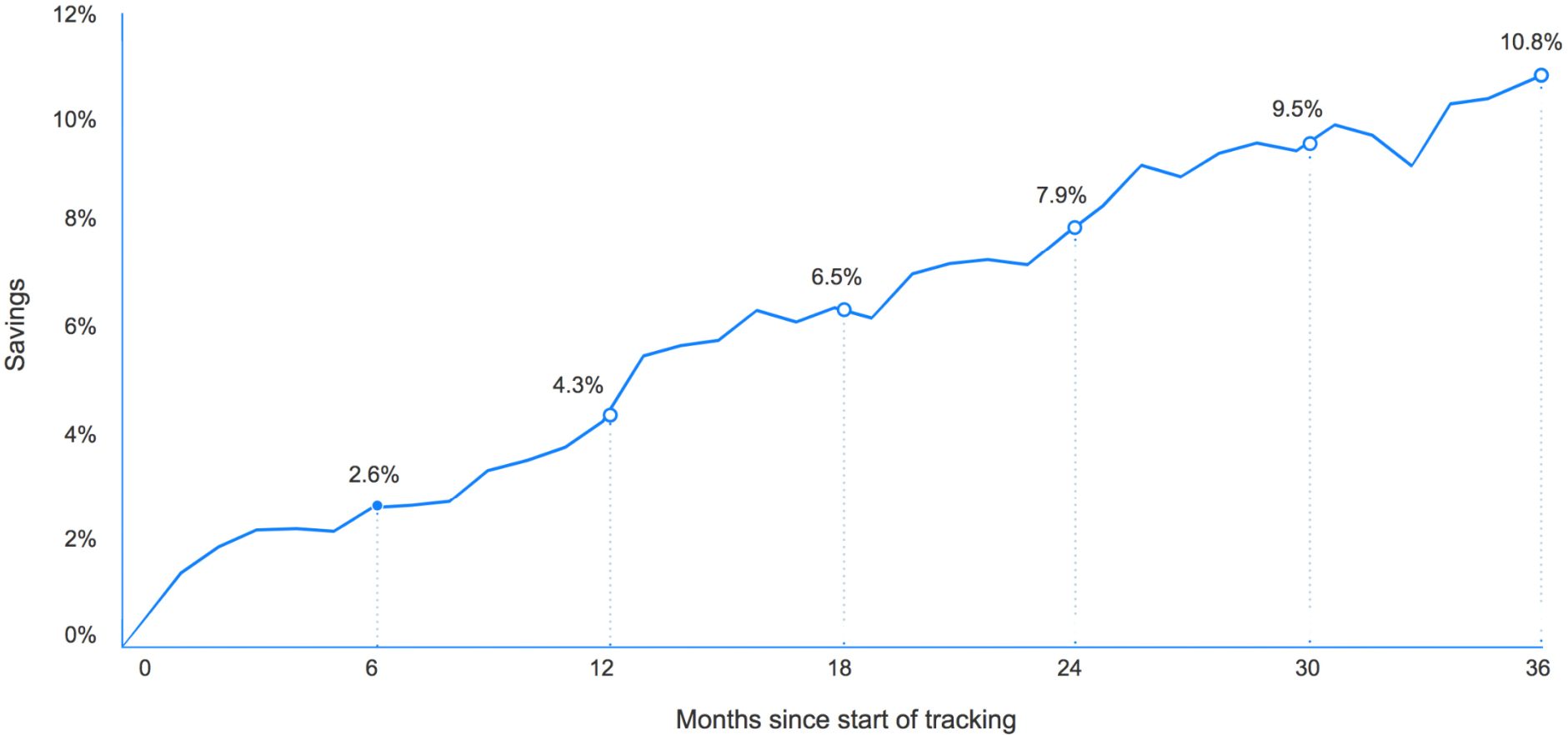
Savings rate continues to grow for 5+ years



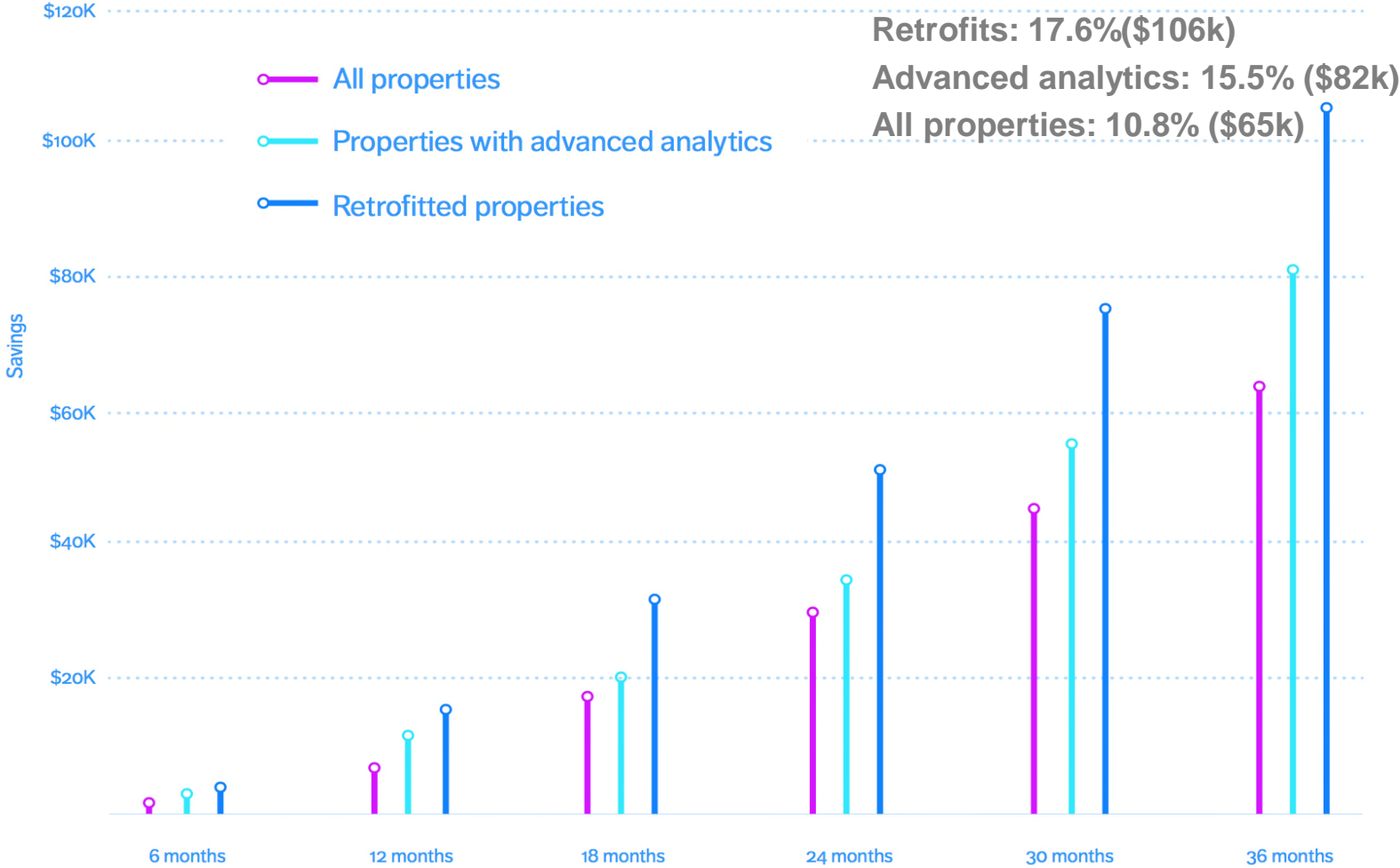
Statistically significant results



Top quartile property-level savings



Top quartile property-level savings

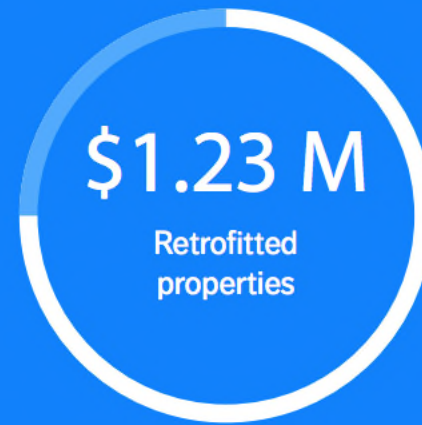
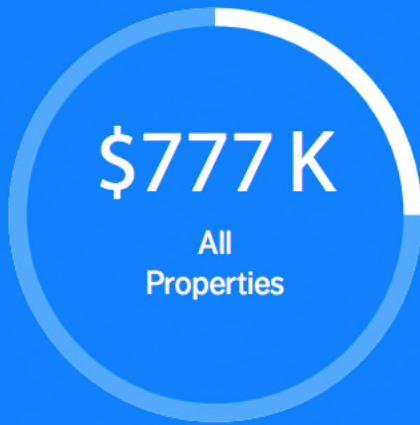


Sample 200-unit property, \$150/month/unit



Savings = Increased asset value

ADDED VALUE AFTER 3 YEARS



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Benchmarking drives **lasting** and **increasing**
savings

Better analytics yield better results

Retrofits are where we see the biggest impact