

# Smart Meters and Time Varying Rates

Joe Fiori

Conservation Services Group



**23** Offices

**700+** National Team Members

**3** Million Homes

EST. 1984

# Agenda

- **Changing Utility Landscape**
- **Smart Meters**
- **Time Varying Rates**
- **Case Studies**

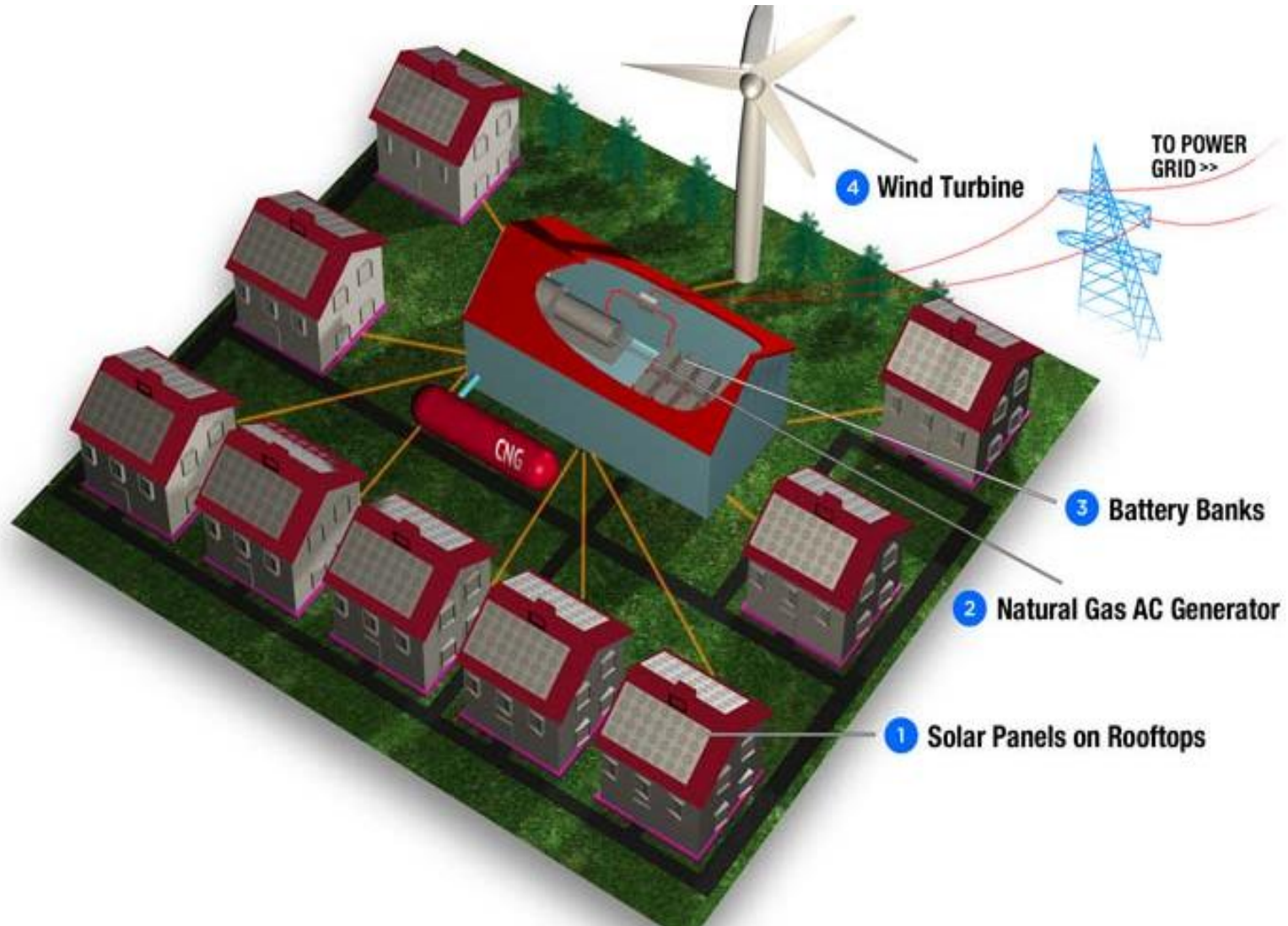
# **Changing Utility Landscape**

**Least Cost Solution**

**VS.**

**Greatest Long Term Value**

# Micro Utilities



# Smart Meters



# Flat Rates

Currently, most customers are charged flat rates



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# Time Varying Rate (TVR)





## **Benefits of TVR**

Reduced Wholesale Prices

Deferred Resource Costs

Environmental Benefits

Customer Bill Reductions

Deployment of Distributed  
Resources

# Types of Time Varying Rates

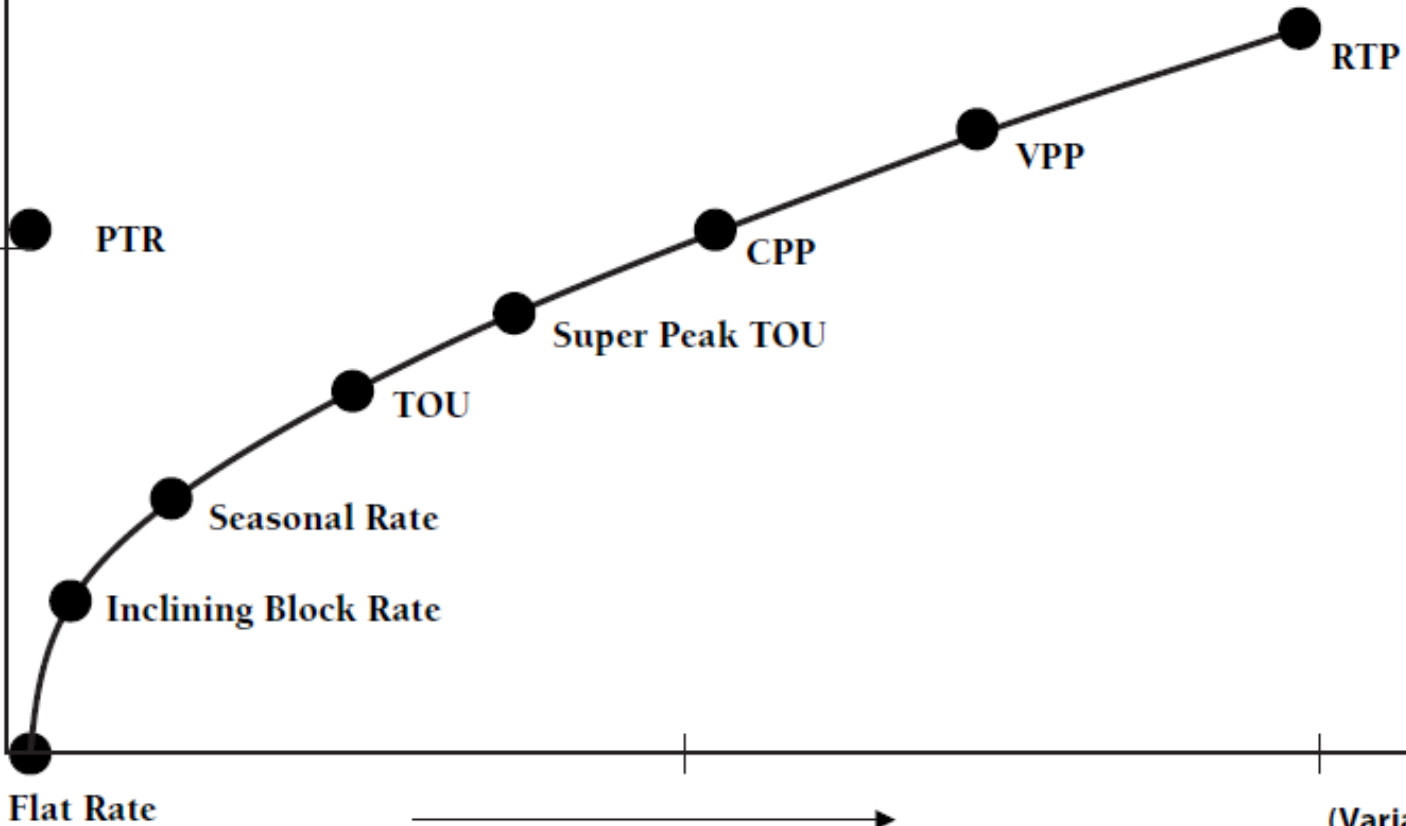
- Real Time Pricing
- Time of Use
- Critical Peak Pricing
- Peak Time Rebate

Potential  
Reward  
(Discount  
from  
Flat Rate)

Less Risk,  
Lower Reward

More Risk,  
Higher Reward

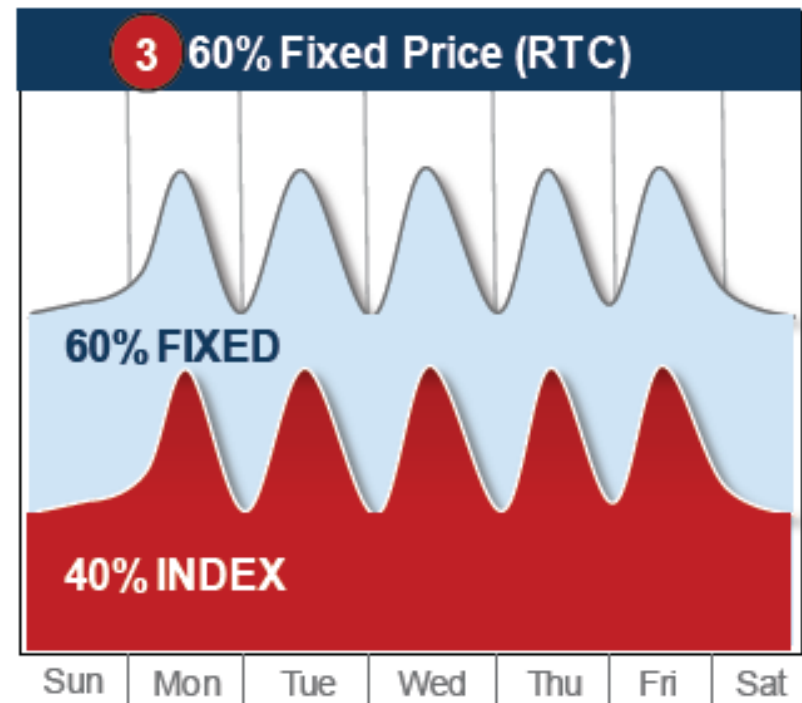
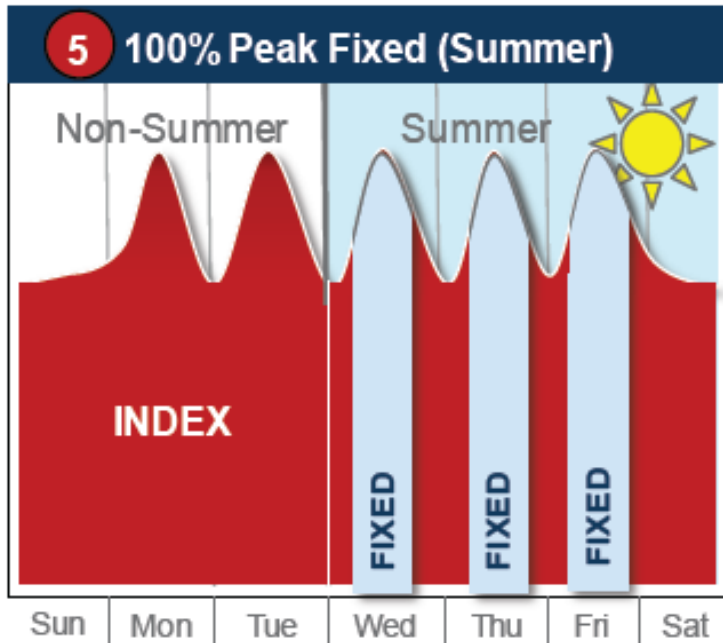
Increasing Reward



Flat Rate

Increasing Risk

Risk  
(Variance in Price)



**Prepaid Service**

- \$0 Deposit
- No Contract
- No Credit Check

[Learn more](#)

# Case Studies



## Case Studies

# Massachusetts Pilots

## **NSTAR**

- Opt-in
- 2,000 Meters
- Behavioral Component

## **National Grid**

- Opt-out
- 15,000 Meters
- Behavioral Component

## Case Studies

# Maine and Vermont

## Maine

- Central Maine Power
- 600,000 Meters
- Ongoing dispute at PUC over costs

## Vermont

- Statewide Rollout
- 300,000 Meters
- Behavioral programs coming soon

## Case Studies

# BGE Smart Energy Manager

- Opt Out Program
- Peak Time Rebate
- Three Step Process
- Coupled with Peak Rewards Program





# References

- [http://www.research.att.com/articles/feature\\_d\\_stories/2010\\_01/201002\\_techview\\_smartgrid.html?fbid=XFiddpDfiie](http://www.research.att.com/articles/feature_d_stories/2010_01/201002_techview_smartgrid.html?fbid=XFiddpDfiie): AT&T
- <http://www.cleanskies.org/infographics/microgrid/>: Micro Grid
- <http://magrid.raabassociates.org/>: NSTAR and NGRD Presentations

# Questions?

This concludes the American Institute  
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Program

Joe Fiori  
Joseph.Fiori@csggrp.com